

**VIETNAM NATIONAL REINSURANCE JOINT STOCK  
CORPORATION**

*(Incorporated in the Socialist Republic of Vietnam)*

**REVIEWED SEPARATE  
FINANCIAL STATEMENTS**

**For the period from 01 January 2014 to 30 June 2014**



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## STATEMENT OF THE BOARD OF GENERAL DIRECTORS

The Board of General Directors of Vietnam National Reinsurance Joint Stock Corporation (the "Corporation") presents this report together with the Corporation's separate financial statements for the period from 01 January 2014 to 30 June 2014.

### THE BOARDS OF MANAGEMENT AND GENERAL DIRECTORS

The members of the Boards of Management and General Directors of the Corporation who held office during the period and to the date of this report are as follows:

#### Board of Management

Mr. Trinh Quang Tuyen	Chairman
Mr. Tran Trong Phuc	Vice Chairman (resigned on 01 April 2014)
Mr. Martyn Parker	Vice Chairman
Mr. Pham Cong Tu	Member
Mr. Le Song Lai	Member
Mr. Tran Vinh Duc	Member
Mr. Dao Nam Hai	Member

#### Board of General Directors

Mr. Pham Cong Tu	General Director
Mr. Dang The Vinh	Deputy General Director
Mr. Thomas Kessler	Deputy General Director
Mr. Mai Xuan Dung	Deputy General Director

### BOARD OF GENERAL DIRECTORS' STATEMENT OF RESPONSIBILITY

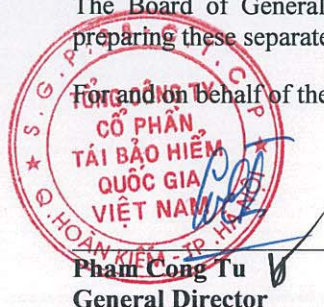
The Board of General Directors of the Corporation is responsible for preparing the separate financial statements, which give a true and fair view of the financial position of the Corporation and of its results and cash flows for the period in accordance with Vietnamese Accounting Standards, accounting regime applicable to Vietnamese insurance enterprises and legal regulations relating to financial reporting. In preparing these separate financial statements, the Board of General Directors is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the separate financial statements;
- prepare the separate financial statements on the going-concern basis unless it is inappropriate to presume that the Corporation will continue in business; and
- design and implement an effective internal control system for the purpose of properly preparing and presenting the separate financial statements so as to minimize errors and frauds.

The Board of General Directors is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the financial position of the Corporation and that the separate financial statements comply with Vietnamese Accounting Standards, accounting regime applicable to Vietnamese insurance enterprises and legal regulations relating to financial reporting. The Board of General Directors is also responsible for safeguarding the assets of the Corporation and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

The Board of General Directors confirms that the Corporation has complied with the above requirements in preparing these separate financial statements.

For and on behalf of the Board of General Directors,

  
Pham Cong Tu  
General Director

Hanoi, 25 August 2014



No.: 810 /VN1A-HN-BC

## REVIEW REPORT ON SEPARATE FINANCIAL STATEMENTS

**To:** The shareholders, the Boards of Management and General Directors of  
Vietnam National Reinsurance Joint Stock Corporation

We have reviewed the accompanying balance sheet as at 30 June 2014, the related statements of income and cash flows for the period from 01 January 2014 to 30 June 2014 and the notes thereto (collectively referred to as the "separate financial statements") of Vietnam National Reinsurance Joint Stock Corporation (the "Corporation") prepared on 25 August 2014 as set out from page 3 to page 35. The preparation of these separate financial statements is the responsibility of the Corporation's management. Our responsibility is to issue a review report on these separate financial statements based on our review.

We conducted our review in accordance with Vietnamese Standard on Auditing No. 910 - Engagements to review financial statements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A review is limited primarily to inquiries of the Corporation's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying separate financial statements do not give a true and fair view of, in all material respects, the financial position of the Corporation as at 30 June 2014, the results of its operations and its cash flows for the period from 01 January 2014 to 30 June 2014 in accordance with Vietnamese Accounting Standards, accounting regime applicable to insurance enterprises and legal regulations relating to financial reporting.



**Vu Duc Nguyen**  
Deputy General Director  
Audit Practising Registration Certificate  
No. 0764-2013-001-1

*For and on behalf of*  
**DELOITTE VIETNAM COMPANY LIMITED**

25 August 2014  
Hanoi, S.R. Vietnam

**Hoang Van Kien**  
Auditor  
Audit Practising Registration Certificate  
No. 1130-2013-001-1



**BALANCE SHEET**

As at 30 June 2014

FORM B 01a-DNPNT

Unit: VND

ASSETS	Codes	Notes	30/6/2014	31/12/2013 (Restated)
<b>A. CURRENT ASSETS</b> (100=110+120+130+140+150+190)	<b>100</b>		<b>5,304,245,109,171</b>	<b>5,169,329,279,094</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>5</b>	<b>668,845,870,827</b>	<b>762,217,314,509</b>
1. Cash	111		58,991,870,827	40,823,508,089
2. Cash equivalents	112		609,854,000,000	721,393,806,420
<b>II. Short-term financial investments</b>	<b>120</b>	<b>6</b>	<b>1,461,293,823,800</b>	<b>1,150,838,232,563</b>
1. Short-term investments	121		1,465,953,531,826	1,158,235,102,189
2. Provision for impairment of short-term investments	129		(4,659,708,026)	(7,396,869,626)
<b>III. Short-term receivables</b>	<b>130</b>		<b>1,380,163,118,219</b>	<b>1,461,283,953,112</b>
1. Trade accounts receivable	131	7	1,417,154,849,794	1,502,964,176,953
1.1. Receivables of insurance contracts	131.1		1,327,038,017,434	1,409,889,659,094
1.2. Other trade accounts receivable	131.2		90,116,832,360	93,074,517,859
2. Provision for short-term doubtful debts	139		(36,991,731,575)	(41,680,223,841)
<b>IV. Inventories</b>	<b>140</b>		<b>82,296,408</b>	<b>54,311,517</b>
1. Inventories	141		82,296,408	54,311,517
<b>V. Other current assets</b>	<b>150</b>		<b>73,162,859,131</b>	<b>458,986,344</b>
1. Short-term prepaid expenses	151	8	72,644,290,737	123,200,000
1.1. Unallocated commission expenses	151.1		72,644,290,737	-
1.2. Other short-term prepaid expenses	151.2		-	123,200,000
2. Value added tax deductibles	152		90,425,323	55,875,269
3. Other short-term assets	158		428,143,071	279,911,075
<b>VI. Reinsurance assets</b>	<b>190</b>		<b>1,720,697,140,786</b>	<b>1,794,476,481,049</b>
1. Unearned premium reserve for outward reinsurance	191		514,967,401,548	501,851,785,635
2. Claim reserve for outward reinsurance	192		1,205,729,739,238	1,292,624,695,414
<b>B. NON - CURRENT ASSETS</b> (200=210+220+240+250+260)	<b>200</b>		<b>893,618,022,633</b>	<b>1,079,103,222,694</b>
<b>I. Long-term receivables</b>	<b>210</b>		<b>6,000,000,000</b>	<b>6,000,000,000</b>
1. Other long-term receivables	218		6,000,000,000	6,000,000,000
1.1. Insurance deposit	218.1		6,000,000,000	6,000,000,000
<b>II. Fixed assets</b>	<b>220</b>		<b>35,064,218,421</b>	<b>36,701,081,030</b>
1. Tangible fixed assets	221	9	11,868,881,056	11,779,382,009
- Cost	222		25,904,953,826	24,737,860,826
- Accumulated depreciation	223		(14,036,072,770)	(12,958,478,817)
2. Intangible assets	227	10	18,868,612,317	21,097,411,428
- Cost	228		24,601,202,609	24,373,602,609
- Accumulated amortisation	229		(5,732,590,292)	(3,276,191,181)
3. Construction in progress	230	11	4,326,725,048	3,824,287,593
<b>III. Investment property</b>	<b>240</b>	<b>12</b>	<b>15,943,629,622</b>	<b>16,652,235,383</b>
- Cost	241		34,055,061,893	34,055,061,893
- Accumulated depreciation	242		(18,111,432,271)	(17,402,826,510)
<b>IV. Long-term financial investments</b>	<b>250</b>	<b>13</b>	<b>832,448,492,792</b>	<b>1,013,453,381,740</b>
1. Investment in subsidiaries	251		60,000,000,000	60,000,000,000
2. Long-term investments in associates	252		125,000,000,000	250,046,999,999
3. Other long-term investments	258		728,125,524,891	794,956,150,958
4. Provision for impairment of long-term investments	259		(80,677,032,099)	(91,549,769,217)
<b>V. Other non-current assets</b>	<b>260</b>		<b>4,161,681,798</b>	<b>6,296,524,541</b>
1. Long-term prepaid expenses	261	14	3,929,466,083	6,022,177,067
2. Deferred tax assets	262		232,215,715	274,347,474
<b>TOTAL ASSETS (270=100+200)</b>	<b>270</b>		<b>6,197,863,131,804</b>	<b>6,248,432,501,788</b>

These notes set out on pages 10 to 35 are an integral part of these separate financial statements



**BALANCE SHEET<sup>1</sup> (Continued)**

*As at 30 June 2014*

**FORM B 01a-DNPNT**  
 Unit: VND

RESOURCES	Codes	Notes	30/6/2014	31/12/2013 (Restated)
<b>A. LIABILITIES (300=310+330)</b>	<b>300</b>		<b>3,766,816,316,599</b>	<b>3,898,636,542,351</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>3,762,256,603,981</b>	<b>3,893,986,965,812</b>
1. Trade accounts payable	312	15	1,110,687,398,066	1,259,495,964,550
1.1 Payables of insurance contracts	312.1		1,062,351,978,876	1,226,428,057,169
1.2. Other trade accounts payable	312.2		48,335,419,190	33,067,907,381
2. Advances from customers	313		285,640,375	206,429,422
3. Taxes and amounts payable to the State budget	314	16	8,956,430,220	12,281,315,224
4. Payables to employees	315		13,790,680,264	14,121,963,845
5. Accrual expenses	316		12,615,830,204	12,615,830,204
6. Other current payables	319	17	157,938,596,507	102,628,399,222
6.1. Unearned commission income	319.1		49,239,747,740	-
7. Bonus and welfare funds	323		10,284,640,891	8,868,305,103
8. Under-writing reserves	329	18	2,447,697,387,454	2,483,768,758,242
8.1. Unearned premium reserves for inward reinsurance	329.1		735,080,095,403	720,043,792,910
8.2. Claim reserves for inward reinsurance	329.2		1,571,637,245,075	1,631,000,265,956
8.3. Catastrophe reserve	329.3		140,980,046,976	132,724,699,376
<b>II. Long-term liabilities</b>	<b>330</b>		<b>4,559,712,618</b>	<b>4,649,576,539</b>
1. Other long-term payables	333		3,504,186,642	3,552,186,642
2. Provision for severance allowance	336		1,055,525,976	1,097,389,897
<b>B. EQUITY (400=410)</b>	<b>400</b>	<b>19</b>	<b>2,431,046,815,205</b>	<b>2,349,795,959,437</b>
<b>I. Owners' equity</b>	<b>410</b>		<b>2,431,046,815,205</b>	<b>2,349,795,959,437</b>
1. Owners' contributed capital	411		1,008,276,580,000	1,008,276,580,000
2. Share premium	412		768,023,850,642	768,023,850,642
3. Investment and development fund	417		33,759,895,049	30,042,903,393
4. Financial reserve fund	418		150,214,516,960	150,214,516,960
5. Compulsory reserve fund	419		84,399,737,622	75,107,258,481
6. Retained earnings	421		386,372,234,932	318,130,849,961
<i>In which: Gain from exchange differences revaluation at the period-end</i>			<i>46,600,516,880</i>	<i>45,645,814,460</i>
<b>TOTAL RESOURCES (440=300+400)</b>	<b>440</b>		<b>6,197,863,131,804</b>	<b>6,248,432,501,788</b>

*These notes set out on pages 10 to 35 are an integral part of these separate financial statements*



**BALANCE SHEET<sup>1</sup> (Continued)**

*As at 30 June 2014*

**FORM B 01-DNPNT**

<b>OFF-BALANCE SHEET ITEMS</b>	<b>Currency</b>	<b>30/6/2014</b>	<b>31/12/2013 (Restated)</b>
<b>1. Foreign currencies</b>			
United States Dollar	USD	5,593,087.51	10,190,330.46
Australian Dollar	AUD	426.91	435.67
Japanese Yen	JPY	35,993.00	36,719.00
Singapore Dollar	SGD	1,851.65	1,862.69
Great Britain Pound	GBP	204.31	986,654.83
Euro	EUR	95,941.05	137,079.73
<b>2. Existing depreciation fund</b>	<b>VND</b>	<b>46,131,894,176</b>	<b>41,889,295,351</b>

  
**Nguyen Thanh Cong**  
 Preparer

*Hanoi, 25 August 2014*

  
**Luu Thi Viet Hoa**  
 Chief Accountant

  
**Pham Cong Tu**  
 General Director



**INCOME STATEMENT**

*For the period from 01 January 2014 to 30 June 2014*

**PART I - GERNERAL INCOME STATEMENT**

**FORM B 02a-DNPNT**  
*Unit: VND*

<b>ITEMS</b>	<b>Codes</b>	<b>From 01/01/2014 to 30/6/2014</b>	<b>From 01/01/2013 to 30/6/2013</b>
1. Net revenue from insurance activities	10	500,549,176,684	414,746,013,310
2. Financial income	12	201,867,104,013	128,868,122,061
3. Other income	13	7,872,170,479	6,971,105,053
4. Total expenses for insurance activities	20	443,652,145,154	310,400,075,154
5. Financial expenses	22	(4,578,903,862)	3,713,548,342
6. Greneral and administration expenses	23	31,851,882,549	34,158,007,025
7. Other expenses	24	4,210,862,384	2,354,884,906
8. Profit/(Loss) from pilot agricultural insurance		431,965,722	(17,444,159,206)
<b>9. Total accounting profit before tax (50 = 10+12+13-20-22-23-24)</b>	<b>50</b>	<b>235,584,430,673</b>	<b>182,514,565,791</b>
10. Income tax expense	51	48,401,080,412	42,214,966,556
11. Deferred corporate tax expense/(income)	52	42,131,759	(5,304,469)
<b>12. Net profit after corporate income tax (60=50-51-52)</b>	<b>60</b>	<b>187,141,218,502</b>	<b>140,304,903,704</b>

*These notes set out on pages 10 to 35 are an integral part of these separate financial statements*



**INCOME STATEMENT (Continued)**

*For the period from 01 January 2014 to 30 June 2014*

**PART II: INCOME STATEMENT BY ACTIVITY**

**FORM B 02a-DNPNT**

*Unit: VND*

ITEMS	Codes	Notes	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013 (Restated)
<b>1. Insurance premium (01 = 01.2-01.3)</b>	<b>01</b>	<b>20</b>	<b>737,003,799,416</b>	<b>779,299,196,407</b>
- Inward reinsurance premium	01.2		767,407,870,700	757,887,530,869
- Increase/(decrease) in unearned premium reserve for inward reinsurance	01.3		30,404,071,284	(21,411,665,538)
<b>2. Outward reinsurance premium (02 = 02.1-02.2)</b>	<b>02</b>	<b>21</b>	<b>484,590,521,306</b>	<b>476,290,975,350</b>
- Outward reinsurance premium	02.1		511,320,446,742	477,785,803,401
- Increase in unearned premium reserve for outward reinsurance	02.2		26,729,925,436	1,494,828,051
<b>3. Net insurance premium (03 = 01-02)</b>	<b>03</b>		<b>252,413,278,110</b>	<b>303,008,221,057</b>
<b>4. Commission income from outward reinsurance and other income from insurance activities (04=04.1+04.2)</b>	<b>04</b>		<b>248,135,898,574</b>	<b>111,737,792,253</b>
- Commission income from outward reinsurance	04.1		51,965,779,107	95,851,917,663
- Other income from insurance activities	04.2	22	196,170,119,467	15,885,874,590
<b>5. Net revenue from insurance activities (10=03+04)</b>	<b>10</b>		<b>500,549,176,684</b>	<b>414,746,013,310</b>
<b>6. Claim settlement expenses (11=11.1)</b>	<b>11</b>		<b>662,286,259,789</b>	<b>458,933,183,492</b>
- Total claim settlement expenses	11.1		662,286,259,789	458,933,183,492
7. Claim receipts from ceded policies	12		533,934,033,776	316,356,904,757
8. (Decrease) in claim reserve for inward reinsurance	13		(45,087,982,057)	(42,122,831,614)
9. (Decrease) in claim reserve for outward reinsurance	14		(74,771,996,743)	(14,195,561,530)
10. Total insurance claim settlement expenses (15=11-12+13-14)	15	23	158,036,240,699	114,649,008,651
11. Increase in catastrophe reserve	16		7,682,622,719	8,403,051,826
<b>12. Other expenses for insurance activities (17=17.1+17.2)</b>	<b>17</b>		<b>277,933,281,736</b>	<b>187,348,014,677</b>
- Insurance commission expenses	17.1		84,698,611,687	171,366,504,348
- Other expenses for insurance activities	17.2	24	193,234,670,049	15,981,510,329
<b>13. Total expenses for insurance activities (18=15+16+17)</b>	<b>18</b>		<b>443,652,145,154</b>	<b>310,400,075,154</b>
<b>14. Gross profit from insurance activities (19=10-18)</b>	<b>19</b>		<b>56,897,031,530</b>	<b>104,345,938,156</b>

*These notes set out on pages 10 to 35 are an integral part of these separate financial statements*



**INCOME STATEMENT (Continued)**


*For the period from 01 January 2014 to 30 June 2014*


**PART II: INCOME STATEMENT BY ACTIVITY (Continued)**

**FORM B 02a-DNPNT**

*Unit: VND*

ITEMS	Codes	Notes	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013 (Restated)
15. Financial income	23	25	201,867,104,013	128,868,122,061
16. Financial expenses	24		(4,578,903,862)	3,713,548,342
<b>17. Gross profit from financial activities (25=23-24)</b>	<b>25</b>		<b>206,446,007,875</b>	<b>125,154,573,719</b>
18. General and administration expenses	26		31,851,882,549	34,158,007,025
<b>19. Net profit from operating activities (30=19+25-26)</b>	<b>30</b>		<b>231,491,156,856</b>	<b>195,342,504,850</b>
20. Other incomes	31		7,872,170,479	6,971,105,053
21. Other expenses	32		4,210,862,384	2,354,884,906
<b>22. Other profit (40=31-32)</b>	<b>40</b>		<b>3,661,308,095</b>	<b>4,616,220,147</b>
23. Profit/(Loss) from pilot agricultural insurance	40.1	26	431,965,722	(17,444,159,206)
<b>24. Accounting profit before tax (50=30+40+40.1)</b>	<b>50</b>		<b>235,584,430,673</b>	<b>182,514,565,791</b>
25. Current corporate income tax expense	51	27	48,401,080,412	42,214,966,556
26. Deferred corporate tax expense/(income)	52		42,131,759	(5,304,469)
<b>27. Profit after corporate income tax (60=50-51-52)</b>	<b>60</b>		<b>187,141,218,502</b>	<b>140,304,903,704</b>
<i>In which: Foreign exchange gain/(loss) due to revaluation of monetary items denominated in foreign currencies at period-end</i>			<i>954,702,420</i>	<i>(3,208,055,106)</i>

  
**Nguyen Thanh Cong**  
Preparer

  
**Luu Thi Viet Hoa**  
Chief Accountant

  
**Pham Cong Tu**  
General Director

*Hanoi, 25 August 2014*



# CASH FLOW STATEMENT

(Direct method)

For the period from 01 January 2014 to 30 June 2014

FORM B 03a-DNPNT

Unit: VND

ITEMS	Codes	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013 (restated)
<b>I. Cash flows from operating activities</b>			
1. Receipts from inward and outward insurance activities	01	348,253,553,561	250,836,947,076
2. Payments for inward and outward insurance activities	02	(346,098,831,308)	(194,705,088,846)
3. Payments for employees	03	(22,489,161,105)	(20,264,787,207)
4. Payments for corporate income tax	05	(56,946,175,394)	(36,998,717,090)
5. Receipts from other activities	06	2,875,750,763	4,900,176,557
6. Payments from other activities	07	(2,748,536,586)	(2,230,234,602)
<b>Net cash (used in)/from operating activities</b>	<b>20</b>	<b>(77,153,400,069)</b>	<b>1,538,295,888</b>
<b>II. Cash flows from investing activities</b>			
1. Acquisition and construction of fixed assets and other long-term assets	21	(1,248,094,190)	(4,532,986,523)
2. Investments in other entities	25	(2,282,059,960,137)	(2,990,435,217,206)
3. Cash recovered from investments in other entities	26	2,161,396,677,060	3,055,104,119,433
4. Interest earned, dividends and profits received	27	206,428,643,340	62,420,409,793
<b>Net cash from investing activities</b>	<b>30</b>	<b>84,517,266,073</b>	<b>122,556,325,497</b>
<b>III. Cash flows from financing activities</b>			
1. Dividends and profits paid	36	(100,694,450,577)	(181,072,839,920)
<b>Net cash (used in) financing activities</b>	<b>40</b>	<b>(100,694,450,577)</b>	<b>(181,072,839,920)</b>
<b>Net decrease in cash (50 = 20+30+40)</b>	<b>50</b>	<b>(93,330,584,573)</b>	<b>(56,978,218,535)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>60</b>	<b>762,217,314,509</b>	<b>764,104,782,233</b>
Effect of changes in foreign exchange rates	61	(40,859,109)	53,343,515
<b>Cash and cash equivalents at the end of the period (70 = 50+60+61)</b>	<b>70</b>	<b>668,845,870,827</b>	<b>707,179,907,213</b>

Nguyen Thanh Cong  
Preparer

Luu Thi Viet Hoa  
Chief Accountant



Pham Cong Tu  
General Director

Hanoi, 25 August 2014

These notes set out on pages 10 to 35 are an integral part of these separate financial statements



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS**

**FORM B 09-DNBH**

*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**1. GENERAL INFORMATION**

**Structure of ownership**

Vietnam National Reinsurance Joint Stock Corporation (the "Corporation") is incorporated under Establishment and Operation License No. 28/GP/KDBH dated 15 November 2004 issued by the Ministry of Finance and Amended License No. 28/GPDC3/KDBH dated 11 August 2011.

The number of employees as at 30 June 2014 was 91 (31 December 2013: 88).

**Operating industry and principal activities**

The operating industry and principal activities of the Corporation are to provide reinsurance services, to make financial investments and other activities permitted by law.

**2. ACCOUNTING CONVENTION AND FINANCIAL YEAR**

**Accounting convention**

The accompanying separate financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime applicable to Vietnamese insurance enterprises and legal regulations relating to financial reporting.

The accompanying separate financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

**Financial year**

The Corporation's financial year begins on 01 January and ends on 31 December. These interim separate financial statements are prepared for the period from 01 January 2014 to 30 June 2014.

**3. ADOPTION OF NEW ACCOUNTING GUIDANCE**

On 28 June 2012, the Ministry of Finance issued Circular No. 232/2012/TT-BTC ("Circular 232"), providing accounting guidance applicable to non-life insurers, reinsurers and branches of foreign non-life insurers. The application of Circular 232 requires to disclose the information relating to insurance contracts, reinsurance contracts, claim status and other significant information. This Circular is effective from 01 January 2014 and applied from the fiscal year 2014. According to the Board of General Directors' assessment, Circular 232 has a material effect on the Corporation's financial statements for the period from 01 January 2014 to 30 June 2014.

The Corporation has made retrospective restatements of items on the balance sheet as at 31 December 2013 and on income statement for the period from 01 January 2013 to 30 June 2013 in order to comply with Circular 232 as stated in Note 33 of the Notes to the separate financial statement.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**      **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies, which have been adopted by the Corporation in the preparation of these separate financial statements, are as follows:

**Estimates**

The preparation of the separate financial statements in conformity with Vietnamese Accounting Standards, accounting regime applicable to Vietnamese insurance enterprises and legal regulations relating to financial reporting requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the separate financial statements and the reported amounts of revenues and expenses during the period. Although these accounting estimates are based on the management's best knowledge, actual results could differ from those estimates.

**Financial instruments**

***Initial recognition***

***Financial assets***

At the date of initial recognition, financial assets are recognized at cost plus transaction costs that are directly attributable to the acquisition of the financial assets.

Financial assets of the Corporation comprise cash, cash equivalents, trade receivables, claim reserve for outward reinsurance and investments.

***Financial liabilities***

At the date of initial recognition financial liabilities are recognized at cost plus transaction costs that are directly attributable to the issue of the financial liabilities.

Financial liabilities of the Corporation comprise trade payables, other payables, claim reserve for inward reinsurance and deposits received.

***Subsequent measurement after initial recognition***

Currently, there are no requirements for the subsequent measurement of the financial instruments after initial recognition.

**Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**Provision for doubtful debts**

Provision for doubtful debts is made for receivables that are over due for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

Since 2014, the Corporation has changed its accounting policy on making provision for doubtful debts. Accordingly, with regard to customers with total insurance-related receivables balance less than total insurance-related payables balance, no provision should be made. In the contrary case, the Corporation will offset the insurance-related payables balance with the insurance-related receivables balance based on the principle of offsetting the ones that have been overdue for the longest time to the shortest time. The outstanding balance after offset will be subject to provision for doubtful debts on the following basis:



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**      **FORM B 09-DNPNT**  
(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Provision for doubtful debts (Continued)**

- No provision is made for accounts receivable (offset amount) over due for less than 06 months;
- For accounts receivable (after offset) over due from 06 to less than 12 months, the provision is made at the rate of 30%;
- For accounts receivable (after offset) over due from 12 to less than 24 months, the provision is made at the rate of 50%;
- For accounts receivable (after offset) over due from 24 to less than 36 months, the provision is made at the rate of 70%;
- For accounts receivable (after offset) over due for 36 months or more, the provision is made at the rate of 100%.

If the Corporation kept applying the 2013 policy, provision expense for doubtful debts for the period from 01 January 2014 to 30 June 2014 would increase by VND 34,635,307,291.

The Corporation believes that change in the provision-making account policy as above is more appropriately in line with the Company's business nature and Circular No. 228/2009/TT-BTC dated 07 December 2009 by the Ministry of Finance.

**Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over the following estimated useful lives:

	<b><u>From 01/01/2014</u></b> <b><u>to 30/6/2014</u></b> <b><u>Years</u></b>
Buildings, structures	25
Motor vehicles	6
Office equipment	4
Other fixed assets	4 - 5

**Investments in subsidiaries**

A subsidiary is an entity controlled by the Corporation. Control is achieved when the Corporation has the power to govern the financial and operating policies of the investee to take benefits from its activities.

Investments in subsidiaries are presented in the balance sheet at cost less the amount of impairment of the investments (if any). Provision for impairment of investments in subsidiaries is made in accordance with the prevailing accounting standards and regulations in Circular No. 89/2013/TT-BTC dated 28 June 2013 amending and supplementing Circular No. 228/2009/TT-BTC dated 07 December 2009 by the Ministry of Finance guiding the appropriation and use of provisions for the devaluation of inventories, impairment losses of financial investments, bad debts and warranty for products, goods, construction works at enterprises and prevailing accounting regulations.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**      **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Investments in associates**

An associate is an enterprise in which the investor has significant influence and which is neither a subsidiary nor a joint venture of the Corporation. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control over those policies.

The Corporation records its investment in the investee at cost. The Corporation recognises income in its Income Statement only to the extent that it receives distributions from the accumulated net profits of the investee arising subsequent to the date of acquisition by the Corporation. Distributions received in excess of such profits are considered a recovery of investment and are recorded as a reduction of the cost of the investment.

Investments in associates are presented in the balance sheet at cost less amount of impairment of the investments (if any). Provision for impairment of investments in associates is made in accordance with the prevailing accounting standards and regulations in Circular No. 228/2009/TT-BTC dated 07 December 2009 by the Ministry of Finance “guiding the appropriation and use of provisions for the devaluation of inventories, impairment losses of financial investments, doubtful debts and warranty for products, goods, construction works at enterprises”, Circular No. 89/2013/TT-BTC dated 28 June 2013 by the Ministry of Finance amending and supplementing Circular No. 228/2009/TT-BTC and prevailing accounting regulations.

**Investments in securities**

Investments in securities are recognised on a trade date basis and are initially measured at cost, including directly attributable transaction costs.

At the subsequent reporting dates, investments in securities are measured at cost, less the amount of impairment of investments in securities.

Provision for impairment of investments in securities is made in accordance with Circular No. 228/2009/TT-BTC dated 07 December 2009 of the Ministry of Finance guiding the appropriation and use of provisions for devaluation of inventories, impairment losses of financial investments, bad debts and warranty for products, goods and construction works at enterprises and prevailing accounting regulations with Circular No. 89/2013/TT-BTC dated 28 June 2013 by the Ministry of Finance amending and supplementing Circular No. 228/2009/TT-BTC and prevailing current accounting regulations.

**Construction in progress**

Properties in the course of construction for production, rental or administrative purposes, or for the purposes not yet determined, are carried at cost. Cost includes professional fees, and for qualifying assets, borrowing costs dealt with in accordance with the Corporation’s accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

**Investment property**

Investment properties, which are composed of land use rights and buildings and structures held by the Corporation to earn rentals, are stated at cost less accumulated depreciation. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties.

Investment properties are depreciated using the straight-line method over their estimated useful lives of 25 years.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**      **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Long - term prepayments**

Under Circular No. 203/2009/TT-BTC dated 20 October 2009 Circular No. 45/2013/TT-BTC dated 25 April 2013 and issued by the Ministry of Finance guiding regime on management, use and calculation of depreciation of fixed assets for enterprises incorporated and operate in Vietnam and Circular No. 138/2012/TT-BTC dated 20 August 2012 guiding on allocation of goodwill regard to joint stock companies transferd from State's companies, accordingly, if a wholly State - owned enterprise undergoes valuation by discounted cash flow method for equitization purposes, an increase in the actual value of the State capital portion compared to the book value, shall not be recognized as an intangible fixed asset and gradually allocated to business expenses during a year not exceeding 10 years.

The time commencing allocation to expenses shall be the time when the enterprise officially converts to a shareholding company (as per its business registration certificate). Circular No. 203/2009/TT-BTC effective from 01 January 2010 was applied by the corporation to allocate the remaining difference of VND 14,640,221,973 as at 31 December 2009, representing the increase due to re-valuation at the time of equitization, to long-term prepayments and allocated it evenly to expenses using the straight-line method over the duration of 5 years from 2010.

Other types of long-term prepayments comprise costs of tools, supplies and spare parts issued for consumption, which are expected to provide future economic benefits to the Corporation for one year or more. These expenditures have been capitalised as long-term prepayments, and are allocated to the income statement using the straight-line method for the year over which the expected future economic benefits flow to the Corporation.

**Insurance deposits**

The Corporation is obliged to pay a deposit equal to 2% of the legal capital, the deposit shall bear interest in accordance with the agreement reached with the bank into which it is paid and the Corporation may withdraw the whole amount of their deposit upon termination of its operation. The Corporation may only use its insurance deposit to meet undertakings to purchasers of insurance when its solvency is inadequate and upon written approval of the Ministry of Finance.

**Revenue recognition**

Inward reinsurance premium is recognised following the statement of accounts agreed by the Corporation and the re-insurers. Outward reinsurance premium is recognised when the Corporation receives an acceptance statement of the re-insurer following the respective reinsurance notices issued by the Corporation. Such recognition is in conformity with regulations of financial regime applicable to insurance enterprises.

Commission income and other incomes from reinsurance activities are recorded on accrual basis. In the period, the entire outward reinsurance premium under outward reinsurance contracts signed in accordance with regulations of the financial regime is presented in the item "Commission income from outward reinsurance".

At the period end, the Corporation should determine unearned commission income from outward reinsurance corresponding to outward reinsurance premium not yet recognized in this period so as to allocate such commission income to the subsequent accounting periods under 25% rate method for cargo insurance and 50% rate method for other kinds of insurance.

Income from stock investments is recognised upon a notification of profit-sharing released by the investee.

Interest income from deposits, public bonds, bank debentures, Government bonds, and loans is recognised when incurred.

Income from office leasing is recognised when incurred.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**

**FORM B 09-DNPNT**

*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Expenditures**

Claim settlement expenses for direct insurance are recorded as incurred, that is, when the Corporation accepts to settle the insured's claims following respective settlement notice.

Claim settlement expenses for inward reinsurance are recorded as incurred following the statement of accounts the reinsurers sent to the Corporation and the claim is accepted by the Corporation.

Claim receipts from ceded policies are recognized based on the receivable amount incurred corresponding with the claim settlement expenses recorded in the period and the ceded ratios.

Commission expenses for inward reinsurance are recognized corresponding to inward reinsurance premium incurred in the period. In the period, the entire commission expenses for inward reinsurance under inward reinsurance contracts signed in accordance with regulations of the financial regime are presented in the items "Commission expenses for inward reinsurance".

At the period end, the Corporation should determine commission expenses for inward reinsurance which have not been recognized as expenses for the period yet corresponding to unearned inward reinsurance premium so as to allocate such commission expenses to the subsequent accounting periods under 25% rate method for cargo insurance and 50% rate method for other kinds of insurance.

**Other income and expenses relating to insurance activities**

With respect to deposits arising from reinsurance contracts, other income from insurance activities is recognized when the Corporation receives the deposits and other expenses for insurance activities is recognized when the deposits are returned.

**Severance allowance payable**

The severance allowance for employees is accrued at the end of each reporting period for all employees having worked at the Corporation for more than 12 months as of 31 December 2008 with the allowance made for each year of service up to 31 December 2008 equalling to a half of an average monthly salary level for basis of social insurance. From 01 January 2009, the average monthly salary used for calculation of severance allowance shall be adjusted to be the average salary level for basis of social insurance of the 6 consecutive months nearest to the date of the separate financial statements at the end of each reporting period. The increase or decrease in the accrued amount shall be recorded in the income statement.

**Foreign currencies**

- The Corporation applies an accounting exchange rate of 21,000 VND to USD in the period (in 2013: 20,800 VND to USD) to transactions arising in foreign currencies during the period. Such transactions are initially translated into VND using the accounting exchange rate and then using actual rate applicable on the transaction date. Such exchange differences are recorded in the income statement.
- Liabilities and receivables relating to accounting for revenues and costs for the period denominated in USD at the balance sheet date are translated using the Vietcombank's buying exchange rate of 21,300 VND to USD (at 31 December 2013: 21,085 VND/USD).
- Liabilities and receivables relating to accounting for revenue and costs for the period denominated in currencies other than USD at the balance sheet are translated into USD at the accounting exchange rate and then using the Vietcombank's buying exchange rate of 21,300 VND to USD (at 31 December 2013: 21,085 VND/USD).



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**      **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Foreign currencies (Continued)**

- With regard to monetary assets, receivables and liabilities denominated in foreign currencies that are not related to accounting for revenue and costs for the period, the Corporation applies the method of recording foreign exchange differences in accordance with Vietnamese Accounting Standard No. 10 (VAS 10) "Effects of changes in foreign exchange rates" and Circular No. 179/2012/TT-BTC dated 24 October 2012 providing guidance on recognition, measurement and treatment of foreign exchanges differences in enterprises. Accordingly, transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognised in the income statement. Unrealised exchange gains as at the balance sheet date are not treated as part of distributable profit to shareholders.

**Provisions**

Provisions are recognised when the Corporation has a present obligation as a result of a past event, and it is probable that the Corporation will be required to settle that obligation. Provisions are measured at the management's best estimate of the expenditure required to settle the obligation at the balance sheet date.

**Enterprise funds**

The compulsory reserve fund is made up at the rate of 5% of the Corporation's profit after tax until it is equal to 10% of the Corporation's charter capital.

All profits are used to pay dividends for shareholders, allocate to compulsory reserve fund, investment and development fund, financial reserve fund, bonus and welfare funds and bonus fund for the management. The allocation ratio shall be decided by the Shareholders at the general meeting as per the request of the Board of Management. However, according to the Corporation's Charter, the Board of Management may pay mid-year dividends if they are certain about the profit of the Corporation.

**Under-writing reserves**

On 19 April 2012, the Ministry of Finance issued Official Letter No. 5297/BTC-QLBH on the registration of the method to make reserves for insurance transactions of the Corporation since 2012. Accordingly, under-writing reserves of the Corporation in the year are made as follows:

**Premium reserve:** This reserve is provided for at 25% of the inward reinsurance premium and outward reinsurance premium for all types of cargo insurance (by land, seaway, waterway, railway and airway) and at 50% of the inward reinsurance premium and outward reinsurance premium for other types.

**Claim reserves:**

- For losses that have incurred and reported, the Corporation makes compensation reserves for inward reinsurance and outward reinsurance by the method of each case based on the level of responsibility of losses that have incurred and reported.
- For claim reservers of inward reinsurance and outward reinsurance for losses that have incurred but have not been reported (IBNR), the Corporation applies the rate 5% of the inward reinsurance premium and outward reinsurance premium over all types of insurance.

**Catastrophe reserve:** This reserve is made annually under statistical method (at a rate of 3% of retention rate of all transactions) until it reaches 100% of premium retained in the period in accordance with Decree No. 46/2007/ND-CP dated 27 March 2007 issued by the Government.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**      **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Under-writing reserves (Continued)**

On 28 September 2005, the Ministry of Finance issued Vietnamese Accounting Standard (VAS) No. 19 "Insurance Contract" and Decision No. 100/2005/QD-BTC (effective from 2006) attached thereto. Accordingly, at the reporting date, insurance enterprises are not allowed to make reserves, including catastrophe reserve, for future claim compensation if claims are not incurred on the balance sheet date. Currently, under Decree No. 46/2007/ND-CP dated 27 March 2007 issued by the Government, insurance enterprises are required to provide for catastrophe reserve. Since the Ministry of Finance has not yet issued any circular guiding the implementation of the aforesaid accounting standard, the fact that the Corporation still made catastrophe reserve in the period from 01 January 2014 to 30 June 2014, should be more prudent than what is regulated in VAS 19. The effect of the standard on the Corporation's separate financial statements will be subject to the Ministry of Finance's subsequent guiding documents.

Reserves for the Corporation's outward/inward reinsurance are not offset. Such reserves should be presented under separate items in the balance sheet. Accordingly, unearned premium reserve and claim reserve for inward reinsurance and catastrophe reserve are recognized as payables while unearned premium reserve for outward reinsurance and claim reserve for outward reinsurance are recognized as reinsurance assets.

**Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the periods. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other periods (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Corporation intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**5. CASH AND CASH EQUIVALENTS**

	<b>30/6/2014</b>	<b>31/12/2013</b>
	<b>VND</b>	<b>VND</b>
Cash on hand	713,793,423	359,128,050
Cash in bank	58,278,077,404	40,464,380,039
Cash equivalents	609,854,000,000	721,393,806,420
	<b>668,845,870,827</b>	<b>762,217,314,509</b>

**6. SHORT-TERM FINANCIAL INVESTMENTS**

	<b>30/6/2014</b>	<b>31/12/2013</b>
	<b>VND</b>	<b>VND</b>
Bank term deposits under one year (*)	1,407,000,000,000	1,116,285,570,363
Short-term bonds (**)	50,000,000,000	30,000,000,000
Stocks (short-term)	8,953,531,826	11,949,531,826
Provision for impairment of short-term investments	(4,659,708,026)	(7,396,869,626)
	<b>1,461,293,823,800</b>	<b>1,150,838,232,563</b>

(\*) Represent term deposits at commercial banks which will fall due from over 3 months to 12 months with interest rate of 7% to 11% per annum for local currency and of 0.25% to 4% for foreign currency.

(\*\*) Represent corporate bonds, with maturity less than one year and coupon rates 11.5% per annum.

**7. TRADE ACCOUNTS RECEIVABLE**

	<b>30/6/2014</b>	<b>31/12/2013</b>
	<b>VND</b>	<b>VND</b>
Receivables of insurance contracts	1,327,038,017,434	1,409,889,659,094
- Receivables from inward reinsurance	591,560,683,887	606,011,120,648
- Receivables from outward reinsurance	669,666,515,148	734,119,751,609
- Other receivables from reinsurance activities	65,810,818,399	69,758,786,837
Other trade accounts receivable	90,116,832,360	93,074,517,859
- Accrued gains on investments and loans	88,812,573,812	91,786,113,829
- Other receivables	1,304,258,548	1,288,404,030
	<b>1,417,154,849,794</b>	<b>1,502,964,176,953</b>

**8. SHORT-TERM PREPAID EXPENSES**

	<b>30/6/2014</b>	<b>31/12/2013</b>
	<b>VND</b>	<b>VND</b>
Unallocated commission expenses	72,644,290,737	-
- Opening balance	-	-
- Unallocated commission expenses incurred in the period	157,342,902,424	-
- Commission expenses allocated in the period	84,698,611,687	-
- Closing balance	72,644,290,737	-
Other prepaid expenses	-	123,200,000
	<b>72,644,290,737</b>	<b>123,200,000</b>



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**9. TANGIBLE FIXED ASSETS**

	<b>Buildings, structures</b>	<b>Motor vehicles</b>	<b>Office equipment</b>	<b>Other fixed assets</b>	<b>Total</b>
<b>COST</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
As at 01/01/2014	15,170,997,037	3,977,377,071	5,371,836,264	217,650,454	24,737,860,826
Additions	-	-	1,099,203,000	67,890,000	1,167,093,000
<b>As at 30/6/2014</b>	<b>15,170,997,037</b>	<b>3,977,377,071</b>	<b>6,471,039,264</b>	<b>285,540,454</b>	<b>25,904,953,826</b>
<b>ACCUMULATED DEPRECIATION</b>					
As at 01/01/2014	8,007,441,821	2,639,583,508	2,101,437,450	210,016,038	12,958,478,817
Additions	317,129,641	210,097,750	539,130,460	11,236,102	1,077,593,953
<b>As at 30/6/2014</b>	<b>8,324,571,462</b>	<b>2,849,681,258</b>	<b>2,640,567,910</b>	<b>221,252,140</b>	<b>14,036,072,770</b>
<b>NET BOOK VALUE</b>					
<b>As at 30/6/2014</b>	<b>6,846,425,575</b>	<b>1,127,695,813</b>	<b>3,830,471,354</b>	<b>64,288,314</b>	<b>11,868,881,056</b>
<b>As at 31/12/2013</b>	<b>7,163,555,216</b>	<b>1,337,793,563</b>	<b>3,270,398,814</b>	<b>7,634,416</b>	<b>11,779,382,009</b>

As at 30 June 2014, the total cost of tangible fixed assets includes VND 2,179,103,565 (at 31 December 2013: VND 2,179,103,565) of assets that have been fully depreciated but are still in use.

**10. INTANGIBLE ASSETS**

The balance as at 30 June 2014 represents estimated cost and accumulated amortisation from 01 May 2013 (the date when it was put into use) of reinsurance software.

**11. CONSTRUCTION IN PROCESS**

	<b>30/6/2014</b>	<b>31/12/2013</b>
	<b>VND</b>	<b>VND</b>
Purchasing fixed assets	-	419,650,500
WebXL professional software system	4,326,725,048	3,404,637,093
	<b>4,326,725,048</b>	<b>3,824,287,593</b>

**12. INVESTMENT PROPERTY**

Present the value of the building No. 141 Le Duan Road corresponding to the lease area.

According to VAS No. 05 - *Investment Properties*, fair value of investment property as at 31 June 2014 is required to be disclosed. As assessed by the Company, the Company purchased investment property at the market price so the cost of investment property recorded in the accounting books represents its fair value.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
 (These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**13. LONG-TERM FINANCIAL INVESTMENTS**

	30/6/2014	31/12/2013
	VND	VND
<i>Investments in subsidiaries (a)</i>	60,000,000,000	60,000,000,000
<i>Interests in joint ventures (b)</i>	125,000,000,000	250,046,999,999
<i>Long-term investments in securities</i>	559,000,270,000	609,000,270,000
Equity investments (c)	469,000,270,000	469,000,270,000
Bonds (d)	90,000,000,000	140,000,000,000
Bank debentures issued by Joint Stock Commercial Bank for Investment and Development of Vietnam	30,000,000,000	30,000,000,000
Bonds issued by Song Da Group	-	50,000,000,000
Bonds issued by Ho Chi Minh City People's Committee	60,000,000,000	60,000,000,000
<i>Other long-term investments</i>	169,125,254,891	185,955,880,958
Cash in bank (term of over 1 year)	70,000,000,000	123,000,000,000
Investment from Welfare fund	821,206,063	821,206,063
Investment co-operation contract with VINARE Invest (e)	13,304,048,828	7,134,674,895
Entrusted investment - Vietcombank Fund Management Company	80,000,000,000	50,000,000,000
Entrusted investment - VietFund Management Company	5,000,000,000	5,000,000,000
<i>Provision for impairment of long-term investments (f)</i>	(80,677,032,099)	(91,549,769,217)
	<b>832,448,492,792</b>	<b>1,013,453,381,740</b>

**(a) Investment in subsidiaries**

Details of the Corporation's subsidiary as at 31 December 2013 are as follows:

Name of subsidiary	Place of incorporation and operation	Proportion of ownership interest %	Proportion of voting power held %	Principal activity
VINARE Investment Joint Stock Company (Vinare Invest)	Hanoi, Vietnam	63.9	60	Property investment and construction

**(b) Investment in associates**

During the period, the Company has transferred 25% out of its 50% of ownership interest in Samsung Vina Insurance Ltd to Samsung Fire & Marine Insurance Company valued at VND 215,817,958,089. The ownership interest of the Corporation in Samsung Vina Insurance Ltd after the transfer is 25%.

Details of the Corporation's associates as at 31 December 2013 are as follows:

Name of associates	Place of incorporation and operation	Proportion of ownership interest %	Proportion of voting power held %	Principal activity
Samsung Vina Insurance Ltd.	Ho Chi Minh City, Vietnam	25%	25%	Non-life Insurance



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
 (These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**13. LONG-TERM FINANCIAL INVESTMENTS (Continued)**

*(c) Equity investments*

	Proportion of ownership	30/6/2014	31/12/2013
Equity investments in:		VND	VND
Petrolimex Joint Stock Insurance Company	8.76%	59,289,270,000	59,289,270,000
Post- Telecommunication Joint Stock Insurance Company	7.06%	38,416,000,000	38,416,000,000
Sai Gon - Ha Long Hotel	6.00%	6,000,000,000	6,000,000,000
Global Insurance Joint Stock Company	4.40%	17,600,000,000	17,600,000,000
Bao Tin Insurance Joint Stock Company	2.67%	8,000,000,000	8,000,000,000
Agriculture Bank Insurance Joint-Stock Corporation	8.42%	32,000,000,000	32,000,000,000
Dai Nam Securities Joint Stock Company	3.59%	2,695,000,000	2,695,000,000
Hung Vuong Insurance Joint Stock Company	10.00%	30,000,000,000	30,000,000,000
Tien Phong Commercial Joint Stock Bank	5.41%	275,000,000,000	275,000,000,000
		<b>469,000,270,000</b>	<b>469,000,270,000</b>

At the date of the separate financial statements, the Corporation evaluated the fair value of equity investments as at 30 June 2014 and made a provision for impairment of such investments using the latest financial statements of the investees. For those whose financial statements for the period from 01 January 2014 to 30 June 2014 have not been either reviewed or finalized yet, the Corporation used financial statements for the latest reporting period and obtained more updated financial information of such entities so as to estimate impairment value (if any) to make provision. With obtainable information at the date of separate financial statements, the Board of General Directors believes that using such information to determine the provision for impairment of the investments has no material effects on the Corporation's separate financial statements.

During the period, the Corporation received profit-sharing notifications from its investees, as follows:

	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
	VND	VND
Interest on investment in Petrolimex Joint Stock Insurance Company	4,989,862,400	7,484,793,600
Interest on investment in Post- Telecommunication	3,556,224,000	3,911,846,400
Interest on investment in Sai Gon - Ha Long Hotel	780,000,000	750,000,000
Interest on investment in Global Insurance Joint Stock Company	-	1,056,000,000
Interest on investment in Agriculture Bank Insurance Joint-Stock Corporation	3,200,000,000	3,200,000,000
Interest on investment in Hung Vuong Insurance Joint Stock Company	900,000,000	900,000,000
Interest on investment in BIDV Insurance Corporation	-	129,054,000
	<b>13,426,086,400</b>	<b>17,431,694,000</b>

Bonus shares received from its investees as at 30 June 2014 were as follows:

	Par value	Number of shares
Petrolimex Joint Stock Insurance Company	10,000	353,056
Tien Phong Commerical Joint Stock Bank	10,000	2,500,000
Post- Telecommunication Joint Stock Insurance Company	10,000	381,024
Joint Stock Commercial Bank for Foreign Trade of Vietnam	10,000	11,806

*(d) Other bonds*

Represent corporate bonds and government bonds with above one to ten years to maturity and coupon rates in range from 10.1% to 10.325% per annum.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**

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*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**13. LONG-TERM FINANCIAL INVESTMENTS (Continued)**

*(e) Investment co-operation contract with VINARE Investment Joint Stock Company:*

Represent contributions in the business cooperation and production sharing contract signed with the project investment owner.

*Provision for impairment of long-term investments in securities:*

Include an amount of VND 74,963,762,580, representing provision for impairment of investment in Tien Phong Joint Commercial Stock Bank in accordance with the guidance on provision making stipulated in Circular No. 89/2013/TT-BTC ("Circular 89") dated 28 June 2013 amending and supplementing Circular No. 228/2009/TT-BTC dated 07 December 2009 by the Ministry of Finance guiding the appropriation and use of provisions for devaluation of inventories, losses of financial investment, bad debt and warranty for products, goods and construction and installation works at enterprises and on the basis of the 2013 audited financial statements of Tien Phong Commercial Joint Stock Bank.

**14. LONG-TERM PREPAID EXPENSES**

	30/6/2014	31/12/2013
	VND	VND
Added value after equitisation	1,464,022,196	2,928,044,393
Golf card expenses	1,297,548,132	1,326,051,612
Other long-term prepaid expenses	1,167,895,755	1,768,081,062
	<b>3,929,466,083</b>	<b>6,022,177,067</b>

**15. TRADE ACCOUNTS PAYABLE**

	30/6/2014	31/12/2013
	VND	VND
Payables of insurance contracts	1,062,351,978,876	1,226,428,057,169
Payables to inward reinsurance activities	512,589,417,371	507,960,486,135
Payables to outward reinsurance activities	549,762,561,505	718,467,571,034
Other trade accounts payable	48,335,419,190	33,067,907,381
Payable due to payment not yet confirmed	38,362,437,788	15,535,143,194
Temporary Withholding Tax collection	9,972,981,402	9,796,201,319
Other payable	-	7,736,562,868
	<b>1,110,687,398,066</b>	<b>1,259,495,964,550</b>

**16. TAXES AND AMOUNTS PAYABLE TO THE STATE BUDGET**

	30/6/2014	31/12/2013
	VND	VND
VAT on domestic sales	155,020,065	399,616,421
Corporate income tax	8,540,297,316	11,639,216,904
Other taxes	261,112,839	242,481,899
	<b>8,956,430,220</b>	<b>12,281,315,224</b>



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
 (These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**17. OTHER CURRENT PAYABLES**

	30/6/2014	31/12/2013
	VND	VND
Unearned commission income	49,239,747,740	-
- Opening balance	-	-
- Unearned commission income incurred in the period	101,205,526,847	-
- Commission income allocated in the period	51,965,779,107	-
- Closing balance	49,239,747,740	-
Other current payables	108,698,848,767	102,628,399,222
Dividends payable	100,847,718,000	100,827,658,000
Other payables	7,851,130,767	1,800,741,222
	<b>157,938,596,507</b>	<b>102,628,399,222</b>

**18. UNDER-WRITING RESERVES**

	30/6/2014		
Claim reserve and Unearned premium reserve	Inward reinsurance reserve	Outward reinsurance reserve	Net inward reinsurance reserve
	VND	VND	VND
<b>I. Normal activities</b>			
1. Claim reserve	1,429,660,428,776	1,074,916,851,966	354,743,576,810
Reserve for losses incurred and reported	1,391,290,035,241	1,049,350,829,628	341,939,205,613
Reserve for losses incurred but not reported	38,370,393,535	25,566,022,338	12,804,371,197
2. Unearned premium reserve	688,256,748,238	472,255,429,829	216,001,318,409
<b>II. Pilot agricultural insurance activities</b>			
1. Claim reserve	141,976,816,299	130,812,887,272	11,163,929,027
Reserve for losses incurred and reported	140,404,037,380	129,358,004,162	11,046,033,218
Reserve for losses incurred but not reported	1,572,778,919	1,454,883,110	117,895,809
2. Unearned premium reserve	46,823,347,165	42,711,971,719	4,111,375,446
	<b>2,306,717,340,478</b>	<b>1,720,697,140,786</b>	<b>586,020,199,692</b>

In detail:

	From 01/01/2014		
Claim reserve	Inward reinsurance claim reserve	Outward reinsurance claim reserve	Net inward reinsurance claim reserve
	VND	VND	VND
<b>I. Normal activities</b>			
Opening balance	1,474,748,410,833	1,149,688,848,709	325,059,562,124
(Decrease) in the period	(45,087,982,057)	(74,771,996,743)	29,684,014,686
<b>II. Pilot agricultural insurance activities</b>			
Opening balance	156,251,855,123	142,935,846,705	13,316,008,418
(Decrease) in the period	(14,275,038,824)	(12,122,959,433)	(2,152,079,391)
Closing balance	<b>1,571,637,245,075</b>	<b>1,205,729,739,238</b>	<b>365,907,505,837</b>



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
 (These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**18. UNDER-WRITING RESERVES (Continued)**

Unearned premium reserve	From 01/01/2014		
	Unearned inward reinsurance premium reserve	Unearned outward reinsurance premium reserve	Net unearned inward premium reinsurance reserve
	VND	VND	VND
<b>I. Normal activities</b>			
Opening balance	657,852,676,954	445,525,504,393	212,327,172,561
Increase in the period	30,404,071,284	26,729,925,436	3,674,145,848
<b>II. Pilot agricultural insurance activities</b>			
Opening balance	62,191,115,956	56,326,281,242	5,864,834,714
(Decrease) in the period	(15,367,768,791)	(13,614,309,523)	(1,753,459,268)
<b>Closing balance</b>	<b>735,080,095,403</b>	<b>514,967,401,548</b>	<b>220,112,693,855</b>

Catastrophe reserve	From 01/01/2014 to 30/6/2014	2013
	VND	VND
<b>I. Normal activities</b>		
Opening balance	130,719,514,370	115,716,422,298
Increase in the period	7,682,622,719	15,003,092,072
<b>II. Pilot agricultural insurance activities</b>		
Opening balance	2,005,185,006	832,218,063
Increase in the period	572,724,881	1,172,966,943
<b>Closing balance</b>	<b>140,980,046,976</b>	<b>132,724,699,376</b>



## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)

(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

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## 19. EQUITY

	Owners' contributed capital	Share premium	Investment and development fund	Financial reserve fund	Compulsory reserve fund	Retained earnings	Total
	VND	VND	VND	VND	VND	VND	VND
As at 01/01/2013	1,008,276,580,000	768,023,850,642	23,923,337,154	119,616,685,767	59,808,342,885	249,036,378,347	2,228,685,174,795
Profit for the year	-	-	-	-	-	310,216,859,111	310,216,859,111
Profit distribution to fund	-	-	6,119,566,239	30,597,831,193	15,298,915,596	(59,632,603,097)	(7,616,290,069)
Dividends declared	-	-	-	-	-	(181,489,784,400)	(181,489,784,400)
As at 01/01/2014	1,008,276,580,000	768,023,850,642	30,042,903,393	150,214,516,960	75,107,258,481	318,130,849,961	2,349,795,959,437
Profit for the period	-	-	-	-	-	187,141,218,502	187,141,218,502
Profit distribution to fund (*)	-	-	3,716,991,656	-	9,292,479,141	(18,072,175,531)	(5,062,704,734)
Dividends declared (*)	-	-	-	-	-	(100,827,658,000)	(100,827,658,000)
As at 30/6/2014	1,008,276,580,000	768,023,850,642	33,759,895,049	150,214,516,960	84,399,737,622	386,372,234,932	2,431,046,815,205

(\*) According to Resolution No. 09/2014/NQ-DHDCD dated 24 April 2014 passed at the Shareholders' Annual General Meeting of Vietnam National Reinsurance Joint Stock Corporation, the Board of Management declared the second dividend payment for 2013 at the rate of 10% from the retained earnings, which is equivalent to VND 100,827,658,000, simultaneously, made distribution of VND 18,072,175,531 to the funds from the profit for the period from 01 January 2014 to 30 June 2014. The final decision on 2014 profit distribution will be passed at the forth-coming Annual General Meeting of Shareholders.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**

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(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**19. EQUITY (Continued)**

**Owner's contributed capital**

As at 30 June 2014, the total actual capital contributed by shareholders and share premium were as follows:

	Contributed capital as at			
	30/6/2014	Proportion	31/12/2013	Proportion
	VND		VND	
<b>Owners' contributed capital</b>	<b>1,008,276,580,000</b>	<b>100%</b>	<b>1,008,276,580,000</b>	<b>100%</b>
State Capital Investment Corporation	406,969,500,000	40.36%	406,969,500,000	40.36%
Swiss Re	252,069,150,000	25.00%	252,069,150,000	25.00%
Other shareholders	349,237,930,000	34.64%	349,237,930,000	34.64%
<b>Share premium</b>	<b>768,023,850,642</b>		<b>768,023,850,642</b>	
	<b>1,776,300,430,642</b>		<b>1,776,300,430,642</b>	

**Shares**

	30/6/2014	31/12/2013
Number of shares registered to issue	100,827,658	100,827,658
Number of shares issued to public	100,827,658	100,827,658
<i>Common shares</i>	100,827,658	100,827,658
Number of outstanding shares in circulation	100,827,658	100,827,658
<i>Common shares</i>	100,827,658	100,827,658

A common share has par value of VND 10,000.

According to Resolution No. 09/2014/NQ-DHDCD dated 24 April 2014 passed at the Shareholders' Annual General Meeting, the Corporation approved the plan to increase charter capital by issuing bonus shares to existing shareholders at the rate of 10:3 (the shareholders holding 10 existing shares are entitled to receive 03 new shares). The Corporation has finalized the list of shareholders for bonus shares on 02 July 2014 and are continuing to complete procedures to increase its charter capital.

**20. INSURANCE PREMIUM**

	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
	VND	VND
Inward reinsurance premium	777,362,247,377	767,071,322,774
<i>Energy insurance</i>	13,879,428,496	31,327,275,405
<i>Hull and P&amp;I insurance</i>	122,567,518,946	131,453,938,329
<i>Cargo insurance</i>	98,018,726,736	128,584,737,678
<i>Engineering insurance</i>	113,327,660,593	138,182,915,336
<i>Fire &amp; property insurance</i>	236,934,042,107	247,192,031,998
<i>Aviation insurance</i>	28,540,075,071	29,738,440,818
<i>Other insurance</i>	164,094,795,428	60,591,983,210
Deductions of inward reinsurance premium	(9,954,376,677)	(9,183,791,905)
Increase/(decrease) in unearned premium reserve for inward reinsurance	30,404,071,284	(21,411,665,538)
	<b>737,003,799,416</b>	<b>779,299,196,407</b>



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**

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(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)

**21. OUTWARD REINSURANCE PREMIUM**

	<b>From 01/01/2014 to 30/6/2014</b>	<b>From 01/01/2013 to 30/6/2013</b>
	<b>VND</b>	<b>VND</b>
Total outward reinsurance premium	517,599,915,783	486,431,950,464
<i>Energy insurance</i>	10,136,678,205	25,813,245,218
<i>Hull and P&amp;I insurance</i>	78,691,813,636	92,682,126,115
<i>Cargo insurance</i>	24,989,666,226	37,019,324,593
<i>Engineering insurance</i>	54,734,978,843	72,061,960,536
<i>Fire &amp; property insurance</i>	202,446,501,117	202,832,711,455
<i>Aviation insurance</i>	27,025,590,594	27,502,914,197
<i>Other insurance</i>	119,574,687,162	28,519,668,350
Deductions of outward reinsurance premium	(6,279,469,041)	(8,646,147,063)
Increase in unearned premium reserve for outward reinsurance	26,729,925,436	1,494,828,051
	<b>484,590,521,306</b>	<b>476,290,975,350</b>

**22. OTHER INCOME FROM INSURANCE ACTIVITIES**

	<b>From 01/01/2014 to 30/6/2014</b>	<b>From 01/01/2013 to 30/6/2013</b>
	<b>VND</b>	<b>VND</b>
<b>Other receipts from inward insurance activities</b>	<b>123,290,078,458</b>	<b>3,486,431,543</b>
Deposits for clean cut contracts (*)	13,065,430,767	-
Claim reserved released (*)	47,522,363,741	-
Collect and pay on behalf regarding P&I contracts (*)	61,166,617,260	-
Other receives	1,535,666,690	3,486,431,543
<b>Other receipts from outward insurance activities</b>	<b>72,880,041,009</b>	<b>12,399,443,047</b>
Claim reserved retained (*)	59,691,035,510	-
Other receives	13,189,005,499	12,399,443,047
	<b>196,170,119,467</b>	<b>15,885,874,590</b>

(\*) Before 01 January 2014, such receipts were presented in the inward/outward reinsurance premium items. Since 2014, they have been recognized as other income from reinsurance activities. The Corporation believes that such recognition is in conformity with prevailing regulations and the Corporation's operations.

**23. TOTAL INSURANCE CLAIM SETTLEMENT EXPENSES**

	<b>From 01/01/2014 to 30/6/2014</b>	<b>From 01/01/2013 to 30/6/2013</b>
	<b>VND</b>	<b>VND</b>
Claim settlement expenses	662,286,259,789	458,933,183,492
<i>Energy insurance</i>	1,803,279,486	429,160,590
<i>Hull and P&amp;I insurance</i>	90,822,799,704	159,081,386,068
<i>Cargo insurance</i>	22,977,235,902	32,806,360,743
<i>Engineering insurance</i>	254,162,131,227	66,459,552,697
<i>Fire &amp; property insurance</i>	234,736,608,213	179,676,547,347
<i>Aviation insurance</i>	2,944,816,396	2,214,424,618
<i>Other insurance</i>	54,839,388,861	18,265,751,429
Claim receipts from ceded policies	533,934,033,776	316,356,904,757
Decrease in inward reinsurance claim reserve	(45,087,982,057)	(42,122,831,614)
Decrease in outward reinsurance claim reserve	(74,771,996,743)	(14,195,561,530)
	<b>158,036,240,699</b>	<b>114,649,008,651</b>



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**

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*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**24. OTHER EXPENSES FOR INSURANCE ACTIVITIES**

	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
	VND	VND
<b>Other payments for inward insurance activities</b>	<b>94,038,099,169</b>	<b>16,514,190,956</b>
Deposits for clean cut contracts (*)	13,065,430,767	-
Claim reserved retained (*)	59,776,541,619	-
Other receives	21,196,126,783	16,514,190,956
<b>Other payments for outward insurance activities</b>	<b>99,196,570,880</b>	<b>(532,680,627)</b>
Claim reserved released (*)	44,175,898,043	-
Collect and pay on behalf regarding P&I contracts (*)	53,947,273,918	-
Other receives	1,073,398,919	(532,680,627)
	<b>193,234,670,049</b>	<b>15,981,510,329</b>

(\*) Before 01 January 2014, such payments were presented in the inward/outward reinsurance claim settlement expenses items. Since 2014, they have been recognized as other expenses for reinsurance activities. The Corporation believes that such recognition is in conformity with prevailing regulations and the Corporation's operations.

**25. FINANCIAL INCOME**

	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
	VND	VND
Interest on time deposits	81,323,476,066	99,112,916,134
Dividends and profits received	13,468,023,900	17,602,054,200
Interest on bonds, commercial bills	8,500,609,589	8,073,641,216
Interest on entrusted investments	6,512,978,301	1,012,768,301
Interest on exchange differences	954,702,420	2,836,715,977
Interest on securities trading	90,817,958,089	-
Interest on demand deposits	289,355,648	230,026,233
	<b>201,867,104,013</b>	<b>128,868,122,061</b>

**26. PILOT PROVISION OF AGRICULTURAL INSURANCE**

On 01 March 2011, the Prime Minister issued Decision No. 315/QĐ-TTg on the pilot provision of agricultural insurance during 2011 - 2013 with objectives to help agricultural producers take the initiative in remedying and recovering from financial losses caused by natural disasters or epidemics, contributing to assuring social welfare in rural areas and promoting agricultural production. According to the Decision, the Corporation has responsibilities to undertake agricultural reinsurance under the guidance of the Ministry of Finance.

On 17 August 2011, the Ministry of Finance issued Circular No. 121/2011/TT-BTC providing guidance on several clauses of Decision No. 315/QĐ-TTg dated 01 March 2011 by the Prime Minister. Accordingly, insurance enterprises and the Corporation shall provide agricultural insurance activities in pilot for non-profit purposes. Insurance enterprises have responsibilities to account for revenue and costs incurred from pilot agricultural insurance activities separately from other activities and any existing agricultural insurance activities.

On 20 June 2012, the Ministry of Finance continued to issue Circular No. 101/2012/TT-BTC stipulating several financial issues for insurance enterprises and reinsurance enterprises who provide agricultural insurance activities in pilot under Decision No. 315/QĐ-TTg dated 01 March 2011 by the Prime Minister. Accordingly, insurance enterprises and reinsurance enterprises have responsibilities to separately record the annual losses from pilot provision of their agricultural insurance activities. Insurance enterprises and reinsurance enterprises shall account for losses from pilot agricultural insurance activities for the financial year in their income statements. In the case of losses from pilot agricultural insurance activities, such losses will be carried forward to the following year as regulated by law.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)** **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**26. PILOT PROVISION OF AGRICULTURAL INSURANCE (Continued)**

From 2012, the Corporation started undertaking pilot agricultural insurance activities. The Corporation's income statement for the period from 1 January 2014 to 30 June 2014 only presented net income of VND 431,965,722 in the period from the pilot agricultural insurance activities. Accumulated loss as at 30 June 2014 of the pilot agricultural insurance activities is VND 42,015,277,691. The Board of General Directors believes that such presentation is in line with the provisions of the above decisions and circulars.

According to Decision No. 315/QĐ-TTg, pilot provision of agricultural insurance ended on 31 December 2013. The Corporation has been conducting procedures to finalize this activity with the Ministry of Finance. The final decision on the results of the Corporation's pilot provision of agricultural insurance will be made by the Ministry of Finance.

**27. CORPORATE INCOME TAX**

	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
	VND	VND
<b>Profit before tax</b>	<b>235,584,430,673</b>	<b>182,514,565,791</b>
<b>Adjustments for taxable income</b>		
Less: Non-taxable income	(16,331,542,920)	(17,602,054,200)
Add: Non-deductible expenses	752,023,211	3,947,354,632
<b>Assessable income</b>	<b>220,004,910,964</b>	<b>168,859,866,223</b>
Normal tax rate	22%	25%
<b>Corporate current income tax payable</b>	<b>48,401,080,412</b>	<b>42,214,966,556</b>
<b>Deferred tax</b>	<b>42,131,759</b>	<b>(5,304,469)</b>

From 01 January 2014, the normal tax rate is 22% under Decree No. 218/2013/ND-CP issued by the Government on 26 December 2013.

The corporate income tax for the period from 01 January 2014 to 30 June 2014 is the estimated amount. The Corporation will determine the final corporate income tax when preparing the financial statements for the year ending 31 December 2014.

**28. FINANCIAL INSTRUMENTS**

**Capital risk management**

The Corporation manages its capital to ensure that the Corporation will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Corporation only consists of equity attributable to shareholders (comprising capital, reserves and retained earnings).

**Significant accounting policies**

Details of the significant accounting policies and methods adopted (including the criteria for recognition, the bases of measurement, and the bases for recognition of income and expenses) for each class of financial asset, financial liability and equity instrument are disclosed in Note 4.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**    **FORM B 09-DNPNT**  
*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)*

**28. FINANCIAL INSTRUMENTS (Continued)**

**Categories of financial instruments**

	<b>Carrying amounts</b>	
	<b>30/6/2014</b>	<b>31/12/2013</b>
	<b>VND</b>	<b>VND</b>
<b>Financial assets</b>		
Cash and cash equivalents	668,845,870,827	762,217,314,509
Trade receivables	1,380,163,118,219	1,461,283,953,112
Claim reserve for outward reinsurance	1,205,729,739,238	1,292,624,695,414
Short-term investments	1,461,293,823,800	1,150,838,232,563
Long-term investments	651,682,542,215	706,790,625,837
<b>Total</b>	<b>5,367,715,094,299</b>	<b>5,373,754,821,435</b>
<b>Financial liabilities</b>		
Trade and other payables	1,250,801,882,404	1,350,527,421,231
Claim reserve for inward reinsurance	1,571,637,245,075	1,631,000,265,956
Long-term deposits received	3,504,186,642	3,552,186,642
<b>Total</b>	<b>2,825,943,314,121</b>	<b>2,985,079,873,829</b>

The Corporation has not assessed fair value of its financial assets and liabilities as at the balance date since there are no comprehensive guidance under Circular No. 210/2009/TT-BTC issued by the Ministry of Finance on 06 November 2009 ("Circular 210") and other relevant prevailing regulations to determine fair value of these financial assets and liabilities. While Circular 210 refers to the application of International Financial Reporting Standards ("IFRS") on presentation and disclosures of financial instruments, it did not adopt the equivalent guidance for the recognition and measurement of financial instruments, including application of fair value, in accordance with IFRS.

**Financial risk management objectives**

The Corporation has set up risk management system to identify and assess the risks exposed by the Corporation and designed control policies and procedures to manage those risks at an acceptable level. Risk management system is reviewed on a regular basis to reflect changes in market conditions and the Corporation's operations.

Financial risks include market risk (including foreign currency exchange risk and price risk), credit risk and liquidity risk.

**Market risk**

The Corporation's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and prices.

The Corporation does not hedge these risk exposures due to the lack of any market to purchase financial instruments.

*Foreign currency risk management*

To manage foreign currencies for reinsurance settlement, the Corporation undertakes certain transactions denominated in foreign currencies; consequently, exposures to exchange rate fluctuations arise.



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**28. FINANCIAL INSTRUMENTS (Continued)**

*Foreign currency risk management (Continued)*

The carrying amounts of the Corporation's foreign currency denominated monetary assets and monetary liabilities at the end of the financial period are as follows:

	Assets		Liabilities	
	30/6/2014	31/12/2013	30/6/2014	31/12/2013
	VND	VND	VND	VND
United States Dollar (USD)	990,588,364,551	964,677,103,947	745,301,748,763	687,782,030,089
Euro (EUR)	3,026,369,769	3,988,303,226	106,529,300	2,818,227,135
Great Britain Pound (GBP)	369,958,014	31,964,113,592	15,404,054	17,336,051
Singapore Dollar (SGD)	31,351,156	42,750,781	-	-
Australian Dollar (AUD)	8,541,338	8,463,273	-	-
Japanese Yen (JPY)	653,726,229	663,711,757	81,300,077	94,002,091

*Foreign currency sensitivity analysis*

The Corporation is mainly exposed to United States Dollar, Euro and Great Britain Pound.

10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represent management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period-end for a 10% change in foreign currency rates. For a 10% increase/decrease in the following foreign currencies against Vietnam Dong, the profit before tax in the period would increase/decrease by the respective amounts as follows:

	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
	VND	VND
United States Dollar (USD)	24,528,661,579	3,300,348,539
Euro (EUR)	291,984,047	2,469,738,842
Great Britain Pound (GBP)	35,455,396	8,012,876,277

*Share price risk management*

Shares held by the Corporation are affected by market risks arising from the uncertainty about future prices of such shares. The Corporation manages this risk exposure by setting up investment limits. The Corporation's Board of Management also assesses and approves decisions on share investments such as operating industry, investees, etc. The Corporation assesses the share price risk to be immaterial.

The Corporation is also exposed to equity price risks arising from investments in subsidiaries and associates. The Corporation's Board of Management assesses and approves decisions on investments in subsidiaries and associates such as operating industry, investees, etc. Investments in subsidiaries and associates are held for long-term strategic investments rather than trading purposes. The Corporation does not have intention to trade these investments in the foreseeable future.

**Credit risk**

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Corporation. The Corporation has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. The Corporation's business operation is reinsurance, accordingly, the Corporation's credit risk mainly focuses on clients operating in direct insurance. As at the balance sheet date, there is a concentration of credit risk arising on the amounts due from customer receivables. The Corporation has made a sufficient provision for such receivables.



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**28. FINANCIAL INSTRUMENTS (Continued)**

**Liquidity risk management**

The purpose of liquidity risk management is to ensure the availability of funds to meet present and future financial obligations. Liquidity is also managed by ensuring that the excess of maturing liabilities over maturing assets in any period is kept to manageable levels relative to the amount of funds that the Corporation believes can generate within that period. The Corporation policy is to regularly monitor current and expected liquidity requirements to ensure that the Corporation maintains sufficient reserves of cash, borrowings and adequate committed funding from its owners to meet its liquidity requirements in the short and longer term.

The following table details the Corporation's remaining contractual maturity for its non-derivative financial liabilities and financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial assets and financial liabilities based on the earliest date on which the Corporation can be required to pay. The inclusion of information on non-derivative financial assets is necessary in order to understand the Corporation's liquidity risk management as the liquidity is managed on a net asset and liability basis.

	<u>Less than 1 year</u>	<u>From 1 - 5 years</u>	<u>Over 5 years</u>	<u>Total</u>
	<u>VND</u>	<u>VND</u>	<u>VND</u>	<u>VND</u>
<b>30/6/2014</b>				
Cash and cash equivalents	668,845,870,827	-	-	668,845,870,827
Trade receivables	1,380,163,118,219	-	-	1,380,163,118,219
Claim reserve for outward reinsurance	1,205,729,739,238	-	-	1,205,729,739,238
Short-term investments	1,461,293,823,800	-	-	1,461,293,823,800
Long-term investments	-	170,821,206,063	480,861,336,152	651,682,542,215
<b>Total</b>	<b>4,716,032,552,084</b>	<b>170,821,206,063</b>	<b>480,861,336,152</b>	<b>5,367,715,094,299</b>
<b>30/6/2014</b>				
Trade and other payables	1,250,801,882,404	-	-	1,250,801,882,404
Claim reserve for inward reinsurance	1,571,637,245,075	-	-	1,571,637,245,075
Long-term deposits received	-	3,504,186,642	-	3,504,186,642
<b>Total</b>	<b>2,822,439,127,479</b>	<b>3,504,186,642</b>	<b>-</b>	<b>2,825,943,314,121</b>
<b>Net liquidity gap</b>	<b>1,893,593,424,605</b>	<b>167,317,019,421</b>	<b>480,861,336,152</b>	<b>2,541,771,780,178</b>
	<u>Less than 1 year</u>	<u>From 1 - 5 years</u>	<u>Over 5 years</u>	<u>Total</u>
	<u>VND</u>	<u>VND</u>	<u>VND</u>	<u>VND</u>
<b>31/12/2013</b>				
Cash and cash equivalents	762,217,314,509	-	-	762,217,314,509
Trade receivables	1,461,283,953,112	-	-	1,461,283,953,112
Claim reserve for outward reinsurance	1,292,624,695,414	-	-	1,292,624,695,414
Short-term investments	1,150,838,232,563	-	-	1,150,838,232,563
Long-term investments	-	195,821,206,063	510,969,419,774	706,790,625,837
<b>Total</b>	<b>4,666,964,195,598</b>	<b>195,821,206,063</b>	<b>510,969,419,774</b>	<b>5,373,754,821,435</b>
<b>31/12/2013</b>				
Trade and other payables	1,350,527,421,231	-	-	1,350,527,421,231
Claim reserve for inward reinsurance	1,631,000,265,956	-	-	1,631,000,265,956
Long-term deposits received	-	3,552,186,642	-	3,552,186,642
<b>Total</b>	<b>2,981,527,687,187</b>	<b>3,552,186,642</b>	<b>-</b>	<b>2,985,079,873,829</b>
<b>Net liquidity gap</b>	<b>1,685,436,508,411</b>	<b>192,269,019,421</b>	<b>510,969,419,774</b>	<b>2,388,674,947,606</b>

The Board of General Directors assessed the liquidity risk concentration at low level. The Board of General Directors believes that the Corporation will be able to generate sufficient funds to meet its financial obligations as and when they fall due.



**NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)**

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**29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES**

Transactions and balances with related parties are presented in the consolidated financial statements for the period from 01 January 2014 to 30 June 2014.

**30. CONTINGENT LIABILITIES**

According to Official Letter No. 15861/BTC-TCT dated 26 December 2008 of the Ministry of Finance and General Department of Taxation regarding tax policies on overseas outward reinsurance premium, where insurance enterprises in Vietnam make overseas outward reinsurance transactions relating to insurance services for organizations and individuals in Vietnam, reinsurers overseas are subject to withholding tax (corporate income tax) at a rate of 2% out of overseas outward reinsurance premium as stipulated in Circular No. 05/2005/TT-BTC dated 01 November 2005 issued by the Ministry of Finance.

However, under Official Letter No. 8667/BTC-TCT dated 06 July 2010, reinsurance contracts signed with foreign resident or territory who signed agreement on avoidance of double taxation with Vietnam insurers will be exempted from withholding tax incurred during the years from 2005 to 2008 and during validity period of the Agreement.

Currently, the Corporation has completed the application for withholding tax exemption under the Guidance of Official Letter No. 8667/BTC-TCT as mentioned above. Withholding tax of VND 365,643,862 payable for period 2005-2008 was accounted for in business expenses in 2010. The determination of tax payable in 2008 and before imposed on the Corporation (if any) will be based on the final decision of the Ministry of Finance and the General Department of Taxation.

On 20 September 2012, the inspectors of the Ministry of Finance examined declaration and payment relating to withholding tax at the Corporation for the period from 2009 to 2011 and made conclusion of withholding tax arising on reinsurers resided in countries or territories who signed a double taxation avoidance agreement with Vietnam at VND 24,442,754,232. However, due to problems in the declaration, exemption from withholding tax from 2009 to 2011, the inspectors have not given specific instructions for these taxes.

To withholding tax on costs incurred from retrocession fee in 2009 and 2010, the Corporation has just recorded a temporary provision of the tax payable by foreign contractors of VND 12,615,830,204. To withholding tax on costs incurred from retrocession fee in 2011, the Corporation withheld the withholding tax on remittance of retrocession fee. The withheld amount is presented as part of "Accrued expenses" as most of foreign contractors have permanent residence with income incurred in countries that have signed agreements on avoidance of double taxation with Vietnam. These contractors are preparing procedures to be exempted from withholding tax under the provisions of Circular No. 60/2007/TT-BTC dated 14 June 2007 of the Ministry of Finance guiding the implementation of some articles of Law on Tax Administration and guide the implementation of Decree No. 85/2007/ND-CP dated 25 May 2007 of the Government detailing the implementation of some articles of Law on Tax Administration.

From 2012 onwards, withholding tax applicable to overseas outward reinsurance activities has been amended in Circular No. 60/2012/TT-BTC dated 12 April 2012 issued by the Ministry of Finance, which stipulates that withholding tax is at a rate of 0.1% out of overseas outward reinsurance premium. As for the withholding tax from 2012 to present, the Corporation declared and paid annually.

The determination of withholding tax payable (if any) will be based on the final decision of the Ministry of Finance and the General Department of Taxation.



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**31. FINANCIAL RATIOS**

Items	Unit	From 01/01/2014 to 30/6/2014	From 01/01/2013 to 30/6/2013
<b>1. Assets and resources structure arrangement</b>			
1.1. Assets structure arrangement			
- Fixed assets and long-term investments/Total assets	%	14.42	17.27
- Current assets and short-term investments/Total assets	%	85.58	82.73
1.2. Resources structure arrangement			
- Liabilities/Total resources	%	60.78	62.39
- Owner's equity/Total resources	%	39.22	37.61
<b>2. Liquidity</b>			
2.1. Current liquidity	times	1.65	1.60
2.2. Short-term liability liquidity	times	1.41	1.33
2.3. Quick liquidity	times	0.57	0.49
<b>3. Profit ratio</b>			
3.1. Profit/Revenue ratio			
- Profit before tax/Revenue ratio	%	33.17	33.15
- Profit after tax/Revenue ratio	%	26.35	25.48
3.2. Profit/Total assets ratio			
- Profit before tax/Total assets ratio	%	3.80	4.09
- Profit after tax/Total assets ratio	%	3.02	3.14
3.3. Profit after tax/Owner's equity ratio	%	7.70	6.14

**32. BUSINESS SEGMENT REPORT**

The Company's principal activities are reinsurance business and investments funded from reinsurance capital resources, which is a part of reinsurance business cycle. Investments in other business activities are insignificant. Therefore, the Board of General Directors made an assessment and believes that the fact that no report on segment information is made is in line with the Company's current business operation.

**33. COMPARATIVE FIGURES**

Comparative figures presented in the balance sheet and respective notes are audited figures as at 31 December 2013.

Comparative figures presented in the income statement, cash flow statement and the respective notes are those of the reviewed separate financial statements for the period from 01 January 2013 to 30 June 2013.

Some opening balances are adjusted and restated to conform with the provisions of Circular No. 232/2012/TT-BTC ("Circular 232") providing accounting guidance applicable to non-life insurers, reinsurers and branches of foreign non-life insurers, as follows:



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33. COMPARATIVE FIGURES (Continued)

Items in the balance sheet:

Items	As at 31/12/2013		
	Previously reported amount	Adjustment/ reclassification	After adjustment/ reclassification
	VND	VND	VND
<b>1. Cash and cash equivalents</b>	<b>40,823,508,089</b>	-	<b>40,823,508,089</b>
1. Cash	-	40,823,508,089	40,823,508,089
1.2 Cash on hand	359,128,050	(359,128,050)	-
1.3 Cash in bank	40,464,380,039	(40,464,380,039)	-
<b>2. Short-term financial investments</b>	<b>1,158,235,102,189</b>	-	<b>1,150,838,232,563</b>
2.1 Short-term investments	1,116,285,570,363	41,949,531,826	1,158,235,102,189
2.2 Short-term investments in securities	41,949,531,826	(41,949,531,826)	-
<b>3. Reinsurance asstes</b>	-	<b>1,794,476,481,049</b>	<b>1,794,476,481,049</b>
3.1. Unearned premium reserve for outward reinsurance	-	501,851,785,635	501,851,785,635
3.2. Claim reserve for outward reinsurance	-	1,292,624,695,414	1,292,624,695,414
<b>4. Tangible Fixed Assets</b>	<b>28,431,617,392</b>	<b>(16,652,235,383)</b>	<b>11,779,382,009</b>
4.1 Cost	58,792,922,719	(34,055,061,893)	24,737,860,826
4.2 Accumulated depreciation	(30,361,305,327)	17,402,826,510	(12,958,478,817)
<b>5. Investment property</b>	-	<b>16,652,235,383</b>	<b>16,652,235,383</b>
5.1 Cost	-	34,055,061,893	34,055,061,893
5.2 Accumulated depreciation	-	(17,402,826,510)	(17,402,826,510)
<b>6. Long-term financial investments</b>	<b>1,045,003,150,957</b>	-	<b>1,045,003,150,957</b>
6.1 Interests in joint ventures	250,046,999,999	(250,046,999,999)	-
6.2 Long-term investments in associates	-	250,046,999,999	250,046,999,999
6.3 Long-term investments in securities	609,000,270,000	(609,000,270,000)	-
6.4 Other long-term investments	185,955,880,958	609,000,270,000	794,956,150,958
<b>7. Under-writing reserves</b>	<b>556,567,577,817</b>	<b>1,794,476,481,049</b>	<b>2,351,044,058,866</b>
7.1. Unearned premium reserves for inward reinsurance	218,192,007,275	501,851,785,635	720,043,792,910
7.2. Claim reserve for inward reinsurance	338,375,570,542	1,292,624,695,414	1,631,000,265,956

Items in the income statement:

Items	From 01/01/2013 to 30/6/2013		
	Previously reported amount	Adjustment/ reclassification	After adjustment/ reclassification
	VND	VND	VND
1. Decrease in unearned premium reserve for inward reinsurance	(22,906,493,589)	1,494,828,051	(21,411,665,538)
2. Increase/(decrease) in unearned premium reserve for outward reinsurance	-	1,494,828,051	1,494,828,051
3. Decrease in claim reserve for inward reinsurance	(27,927,270,084)	(14,195,561,530)	(42,122,831,614)
4. Increase/(decrease) in claim reserve for outward reinsurance	-	(14,195,561,530)	(14,195,561,530)

Nguyen Thanh Cong  
Preparer

Hanoi, 25 August 2014

Luu Thi Viet Hoa  
Chief Accountant

Pham Cong Tu  
General Director