

BALANCE SHEET

As at 31 December 2019

(in: VND)

ASSETS	Codes	Notes	Closing balance	Opening balance
A. Current assets				
(1) Net fixed assets (code 100+1000)	100		5,751,751,429,892	5,285,847,863,829
1. Cash and cash equivalents	110	4	181,858,124,113	81,888,881,881
1.1. Cash	111		351,818,124,113	45,845,482,411
1.2. Cash equivalents	112		-	11,043,399,470
II. Short-term financial investments	120	5	1,775,246,191,882	1,418,881,881,881
1. Held maturity investments	121		1,782,115,185,741	1,421,888,782,113
2. Provision for impairment of short-term financial investments	124		(5,868,993,859)	(4,771,296,832)
III. Short-term receivables	130		84,149,089,114	88,714,119,089
1. Short-term trade receivables	131	6	84,118,831,113	88,888,882,113
1.1. Receivables of insurance contracts	131.1		88,788,492,520	88,881,887,888
1.2. Other trade accounts receivable	131.2		387,884,318,882	(31,881,388,778)
2. Advances to suppliers	132		88,888,888	-
3. Other short-term receivables	133		84,118,111,111	1,118,114,111
4. Provisions for short-term doubtful debts	134		(24,888,114,111)	(11,117,111,888)
IV. Investments	140		88,888,888	111,111,111
1. Investments	141		88,888,888	111,111,111
V. Other current assets	150		411,114,114,114	348,118,111,111
1. Short-term prepaid expenses	151	7	411,114,114,114	348,118,111,114
1.1. Prepaid commission expenses	151.1		411,114,114,114	348,118,111,114
1.2. Other short-term prepaid expenses	151.2		84,111,111,111	1,111,111,111
VI. Reinsurance assets	160	14	1,511,842,882,787	1,448,887,888,888
1. Unearned premium reserve for reinsured insurance	161		588,478,888,888	588,478,888,888
2. Claim reserve for reinsured insurance	162		1,511,842,882,787	1,111,842,882,787

The accompanying notes are an integral part of these separate financial statements

VIETNAM NATIONAL RESERVANCE

JOINT STOCK CORPORATION

No. 111, Le Duong Street, Hanoi, V.N.

FORM B 99-BSPPT

Issued under Circular No.233/2003/TT-BTC

dated 28 December 2012 of the Ministry of Finance

BALANCE SHEET (Continued)

As at 31 December 2019

Unit: VND

ASSETS	Codes	Notes	Closing balance	Opening balance
A. non-current assets	000		1,041,000,000,114	1,000,000,000,000
(100+210+220+240+250)				
I. Long-term receivables	110		11,000,000,000	11,000,000,000
1. Other long-term receivables	110		11,000,000,000	11,000,000,000
<i>1.1. Insurance deposit</i>	<i>110.1</i>		<i>10,000,000,000</i>	<i>10,000,000,000</i>
II. Fixed assets	210		1,700,000,000	6,000,000,000
1. Tangible fixed assets	211	0	4,000,000,000	1,100,000,000
- Cost	211		20,000,000,000	20,000,000,000
- Accumulated depreciation	211		(11,111,000,000)	(10,000,000,000)
2. Intangible assets	212	0	-	10,000,000
- Cost	212		20,000,000,000	20,000,000,000
- Accumulated amortization	212		(11,100,000,000)	(10,000,000,000)
3. Construction in progress	213		1,100,000,000	750,000,000
III. Investment property	340	10	4,000,000,000	10,000,000,000
- Cost	340		10,000,000,000	10,000,000,000
- Accumulated depreciation	340		(10,000,000,000)	(10,000,000,000)
IV. Long-term financial investments	380	0	1,000,000,000,000	1,000,000,000,000
1. Investment in subsidiary	381		10,000,000,000	10,000,000,000
2. Investment in associate	382		10,000,000,000	10,000,000,000
3. Equity investments in other entities	383		400,000,000,000	400,000,000,000
4. Provisions for impairment of long-term financial investments	384		(400,000,000,000)	(400,000,000,000)
5. Held-to-maturity investments	385		400,000,000,000	100,000,000,000
B. Other non-current assets	000		1,000,000,000,000	1,000,000,000,000
1. Long-term prepaid expenses	341	2	1,000,000,000,000	1,000,000,000,000
TOTAL ASSETS (270+100+300)	370		4,771,000,000,000	6,400,000,000,000

The accompanying notes are an integral part of these separate financial statements

BALANCE SHEET (Continued)

As at 31 December 2019

Unit: VND

RESOURCES	Codes	Notes	Closing balance	Opening balance
C. LIABILITIES (390+310+330)	390		1,691,393,899,799	1,641,613,111,138
I. Current liabilities	310		1,646,795,865,149	1,641,111,176,489
1. Short-term trade payables	311	11	83,896,307,808	740,888,048,493
1.1 Payables of insurance contracts	311.1		611,498,899,832	601,771,661,627
1.2 Other trade accounts payable	311.2		221,498,198,862	179,662,881,199
2. Short-term advances from customers	312		676,661,268	719,298,769
3. Taxes and amounts payable to the State budget	314	11	17,887,817,134	14,666,679,871
4. Payments to employees	316		10,000,000,000	10,000,000,000
5. Other current payables	319	11	14,227,839,887	6,410,048,696
6. Unearned/commission income	319.1	11	111,396,615,860	107,366,458,850
7. Short-term provisions	320		12,800,000,000	-
8. Bonus and welfare funds	323		18,969,804,148	19,210,267,389
9. Underwriting reserves	329	11	2,601,261,498,880	2,723,870,298,638
9.1. Unearned premium reserves for insurance contracts	329.1		1,077,817,962,351	879,227,228,111
9.2. Claims reserves for insured reinsurance	329.2		1,380,000,000,000	1,666,245,088,497
9.3. Catastrophe reserve	329.3		143,443,536,529	178,407,982,030
II. Long-term liabilities	330		2,796,117,319	1,699,736,719
1. Other long-term payables	331	11	2,796,117,319	1,699,736,719
D. EQUITY (400+430)	400	11	1,691,696,216,749	1,661,187,654,964
I. Owner's equity	410		1,691,696,216,749	1,661,187,654,964
1. Owners contributed capital	411		1,313,796,170,000	1,313,796,170,000
- Ordinary shares (paring voting rights)	411.1		1,313,796,170,000	1,313,796,170,000
2. Share premium	412		388,366,817,308	388,366,817,308
3. Development and development fund	413		111,311,299,299	105,811,299,505
4. Compulsory reserve fund	419		15,879,817,340	11,877,500,868
5. Retained earnings	421		701,442,199,101	589,110,068,488
- Retained earnings accumulated to the prior year end	421.1		447,887,989,478	384,388,188,988
- Retained earnings of the current year	421.2		253,554,209,623	204,721,879,500
TOTAL RESOURCES (490+390+400)	490		3,778,096,116,548	3,402,800,766,092

The accompanying notes are an integral part of these separate financial statements

OFF-BALANCE SHEET ITEMS

OFF-BALANCE SHEET ITEMS	Currency	Closing balance	Opening balance
1. Foreign currencies			
United States Dollar	USD	3,499,944.57	3,479,426.71
Australian Dollar	AUD	348.15	348.07
Japanese Yen	JPY	43,775.50	44,262.68
Singapore Dollar	SGD	488.18	484.89
Great Britain Pound	GBP	5,776.51	5,776.41
Sum	EUR	122,138.79	112,827.69



Nguyen Thanh Cong
Preparer



Chu Thi Ngan Hieu
Chief Accountant



Binh Phung Vu
General Director
Hanoi, 08 March 2020

INCOME STATEMENT

For the year ended 31 December 2019

PART I – GENERAL INCOME STATEMENT

Unit: VND

ITEMS	Codes	Current year	Prior year
1. Net revenue from insurance activities	10	1,238,327,825,333	946,349,136,138
2. Financial income	12	348,895,119,879	331,791,882,203
3. Other income	13	28,828,124,894	33,498,864,371
4. Total expenses for insurance activities	20	1,528,889,242,318	811,860,089,390
5. Financial expenses	22	51,311,179,958	61,849,304,688
6. General and administration expenses	23	88,893,241,619	79,888,881,488
7. Other expenses	24	1,786,674,632	3,111,133,228
8. Less(-) on prior agricultural insurance activities	25	-	(258,553,310)
9. Total accounting profit before tax (20 = 10+12+13-20-22-23-24+25)	90	208,128,614,656	316,679,808,361
10. Current corporate income tax expense	51	51,841,875,288	58,333,333,498
11. Net profit after corporate income tax (20+50-51)	90	274,884,740,447	341,424,885,112

The accompanying notes are an integral part of these separate financial statements

INCOME STATEMENT (Continued)

For the year ended 31 December 2019

PART II - INCOME STATEMENT BY ACTIVITY

Unit: VND

ITEM	Codes	Current year	Prev. year
1. Insurance premium (01 = 01.1+01.2)	01 00	2,616,883,128,110	1,711,189,086,889
- Total insurance premium	01.0	1,111,048,184,040	1,801,718,111,455
- Income in interest premium income for insured reinsured	01.1	101,84,764,888	74,411,148,455
2. Outward reinsurance premium (02 = 02.1+02.2)	02 10	1,005,834,904,879	1,848,884,882,844
- Outward reinsurance premium	02.1	1,005,278,604,126	1,811,977,688,881
- Income (Expense) in interest/premium income for outward reinsurance	02.2	6,056,298,853	(11,001,476,888)
3. Net insurance premium (03 = 01-02)	00	161,048,223,889	862,311,203,444
4. Commission income from outward reinsurance and other income from reinsured (04=04.1+04.2)	04	264,008,189,884	282,848,714,001
- Commission income from outward reinsurance	04.1	111,441,899,811	111,411,897,767
- Other income from insurance activities	04.2	152,566,290,074	171,436,816,234
5. Net revenue from insurance activities (10 = 03+04)	10	1,224,100,895,003	1,145,160,208,145
6. Claim settlement expenses (11=11.1)	11	1,071,600,848,711	788,548,183,831
- Total claim settlement expenses	11.1	1,071,611,081,711	788,548,183,831
7. Claim receipts from ceded policies	12	849,711,111,817	525,284,744,148
8. (Decrease)/Increase in claim reserve for inward reinsurance	13	(74,208,407,888)	131,840,883,844
9. (Decrease)/Increase in claim reserve for outward reinsurance	14	(748,184,114,447)	81,247,023,040
10. Total insurance-claim settlement expenses (15=11+12+13+14)	15 10	1,794,089,580,441	1,218,880,400,773
11. (Decrease) or catastrophe reserve (in which claim settlement expenses from catastrophe reserve)	16	(14,111,288,114)	(118,000,114)
12. Other expenses for insurance activities (17=17.1+17.2)	17	448,888,181,817	481,184,188,889
- Insurance commission expenses	17.1	108,071,811,766	108,071,811,766
- Other expenses for insurance activities	17.2	340,816,370,051	373,112,377,123
13. Total expenses for insurance activities (18=15+16+17)	18	1,848,088,569,441	1,737,068,600,746
14. Gross profit from insurance activities (19=10-18)	19	60,012,325,562	(191,908,392,601)

The accompanying notes are an integral part of these separate financial statements.

INCOME STATEMENT (Continued)

For the year ended 31 December 2019

PART II - INCOME STATEMENT BY ACTIVITY (Continued)

Unit: VND

Items	Codes Notes		Current year	Prior year
15. Financial income	10	21	340,806,118,879	331,791,381,301
16. Financial expenses	24	22	32,311,279,858	82,899,704,664
17. Gross profit from financial activities (15+16+18)	28		288,494,838,111	248,891,676,637
18. General and administrative expenses	25	23	84,045,341,309	79,388,411,343
19. Less: grants from state-owned insurance (18+19+20+21)	29		24,627,129,677	24,627,129,677
20. Other income	31		11,838,124,884	31,488,844,711
21. Other expenses	32		3,796,574,852	2,111,811,325
22. Profit from other activities (20+21+22)	48		11,848,844,884	31,488,844,884
23. Profit on net reinsurance business (22+23+24+25)	49, 50		-	(388,283,373)
24. Accounting profit before tax (17+22+23+24+25)	58		311,136,684,110	308,679,868,761
25. Current corporate income tax expense	51	27	17,886,879,385	19,221,721,648
26. Profit after corporate income tax (24+25+26)	68		271,581,743,867	281,489,589,113


 Nguyen Thanh Long
 President


 Lưu Thị Minh Hoa
 Chief Accountant


 Phạm Công Ty
 General Director

Hanoi, 05 March 2020

The accompanying notes are an integral part of these separate financial statements

CASH FLOW STATEMENT
(Amount in million VND)

For the year ended 31 December 2019

Unit: VND

ITEMS	Codes	Current year	Prior year
I. Cash flows from operating activities			
1. Receipts from insured and/or re-insured reinsurance activities	01	170,079,008,899	938,819,175,179
2. Payments for insured and/or re-insured reinsurance activities	02	(244,231,269,167)	(281,170,624,446)
3. Payments to employees	03	(40,367,197,147)	(40,778,772,313)
4. Payments for corporate income tax	05	(24,634,844,851)	(34,451,615,586)
5. Receipts from other activities	06	1,628,668,361	4,838,812,418
6. Payments for other activities	07	(22,471,739,017)	(22,578,708,122)
Net cash generated by operating activities	20	187,826,126,313	118,687,403,797
II. Cash flows from investing activities			
1. Acquisition and construction of fixed assets and other long-term assets	11	(2,490,341,145)	(893,688,895)
2. Cash outflow for lending, buying/selling instruments of other entities	12	(1,433,810,490,002)	(1,393,281,788,343)
3. Cash received from lending, selling debt instruments of other entities	14	1,171,330,203,120	1,644,810,099,129
4. Cash received from investments in other entities	16	19,211,487,365	8,004,100,447
5. Interest earned, dividends and profits received	17	210,730,526,628	250,330,094,447
Net cash generated by/(used in) investing activities	30	88,566,145,866	(561,846,063,314)
III. Cash flows from financing activities			
1. Dividends and profits paid	26	(117,040,344,240)	(127,494,746,490)
Net cash (used in) financing activities	40	(127,096,094,145)	(127,494,746,490)
Net increase/(decrease) in cash (20 + 30 + 40)	50	68,296,177,135	(196,897,803,947)
Cash and cash equivalents at the beginning of the year	60	61,648,481,481	586,881,588,881
Effects of changes in foreign exchange rates	61	154,770,526	(40,114,447)
Cash and cash equivalents at the end of the year (70 + 50 + 60 + 61)	70	124,469,379,142	61,648,481,481


Nguyen Thanh Cong
Preparer


Lou Thi Viet Hoa
Chief Accountant


Pham Cong Ha
General Director

Hanoi, 01 March 2020

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