Address: 141 Le Duan, Hoan Kiem, Ha Noi

Tel: 024 39422354

# **BH - SEPARATE BALANCE SHEET**

## **Quarter 4/2023**

As at 31/12/ 2023

|  |                   |        |   | Unit: VND                                 |
|--|-------------------|--------|---|---|
| Items  | Codes             | Notes  | Closing balance                             | Opening balance                           |
| ASSETS   |                   |        |   |   |
| A- CURRENT ASSETS (100=110+120+130+140+150+190)  | 100               |        | 5,552,243,794,895                           | 5,018,563,992,986                         |
| I. Cash and cash equivalents   | 110               | III.5  | 66,322,349,752                              | 62,060,369,355                            |
| 1. Cash on hand  | 111               |        | 6,322,349,752                               | 50,760,369,355                            |
| 2. Cash equivalents  | 112               |        | 60,000,000,000                              | 11,300,000,000                            |
| II. Short-term financial investments   | 120               | III.6  | 2,595,972,070,188                           | 2,395,021,691,753                         |
| Investments held until due date  | 123               |        | 2,601,464,828,212                           | 2,396,530,296,150                         |
| Provision for impairment of short-term financial investments     III. Short-term receivables | 124<br><b>130</b> |        | (5,492,758,024)<br><b>1,012,060,584,537</b> | (1,508,604,397)<br><b>700,682,675,534</b> |
| 1.Trade accounts receivable  | 132               |        | 723,178,236,711                             | 574,051,278,975                           |
| 1.1. Receivables from insurance contracts  | 131.1             |        | 723,154,039,411                             | 574,020,303,681                           |
| 1.2. Other receivables   | 131.2             |        | 24,197,300                                  | 30,975,294                                |
| 2. Advances to suppliers   | 132               |        | 297,622,326                                 | -   |
| 3. Other short-term receivables  | 136               |        | 315,568,723,682                             | 147,440,317,958                           |
| 4. Provision for doubtful debts  | 137               |        | (26,983,998,182)                            | (20,808,921,399)                          |
| IV. Inventories  | 140               |        | 101,234,000                                 | 63,135,360                                |
| 1. Inventories   | 141               |        | 101,234,000                                 | 63,135,360                                |
| V. Other short-term assets   | 150               |        | 374,017,178,813                             | 419,838,946,028                           |
| 1. Short-term prepaid expenses   | 151               |        | 373,921,240,607                             | 419,833,617,004                           |
| Unallocated commission expenses  | 151.1             |        | 373,728,468,432                             | 419,575,164,824                           |
| Other short-term prepaid expenses  2. Value added tax deductibles                            | 151.2             |        | 192,772,175                                 | 258,452,180                               |
| Tax and other receivables from the State   | 152<br>153        |        | 95,938,206                                  | 5,329,024                                 |
| VI. Reinsurance assets   | 190               | III.8b | 1,503,770,377,605                           | 1,440,897,174,956                         |
| Retroceded premium reserve   | 190               | 111.00 | 640,223,634,985                             | 539,131,785,146                           |
| Outward claim reserve  | 192               |        | 863,546,742,620                             | 901,765,389,810                           |
| B. FIXED ASSETS (200=210+220+230+240+250+260)  | 200               |        | 2,161,104,637,698                           | 1,843,107,137,681                         |
| I. Long-term receivables   | 210               |        | 30,742,328,766                              | 30,512,727,357                            |
| Other long-term receivables  | 216               |        | 36,911,702,699                              | 30,512,727,357                            |
| 1.1. Insurance deposit   | 216.1             |        | 28,000,000,000                              | 22,000,000,000                            |
| 1.2. Other long-term receivables   | 216.2             |        | 8,911,702,699                               | 8,512,727,357                             |
| 2. Provision for doubtful debts  | 219               |        | (6,169,373,933)                             | -   |
| II. Fixed assets   | 220               |        | 25,031,793,841                              | 7,475,165,347                             |
| 1. Tangible fixed assets   | 221               |        | 11,742,109,000                              | 7,475,165,347                             |
| - Cost   | 222               |        | 37,522,627,771                              | 31,352,944,471                            |
| - Accumulated depreciation   | 223               |        | (25,780,518,771)                            | (23,877,779,124)                          |
| 2. Intangible fixed assets - Cost  | 227<br>228        |        | 13,289,684,841<br>16,337,470,733            | 22 202 400 724                            |
| - Accumulated amortisation   | 229               |        | (3,047,785,892)                             | 32,392,480,734<br>(32,392,480,734)        |
| III. Investment in real estates  | 230               |        | 2,772,668,242                               | 4,591,264,839                             |
| - Cost   | 231               |        | 34,055,061,893                              | 34,055,061,893                            |
| - Accumulated depreciation   | 232               |        | (31,282,393,651)                            | (29,463,797,054)                          |
| IV. Long-term assets in progress   | 240               |        | 1,616,690,000                               | 7,270,481,576                             |
| Construction in progress   | 242               |        | 1,616,690,000                               | 7,270,481,576                             |
| V. Long-term financial investments   | 250               | III.7  | 2,097,387,325,775                           | 1,791,026,458,388                         |
| 1. Investment in subsidiary  | 251               |        | 60,000,000,000                              | 60,000,000,000                            |
| 2. Investment in joint ventures  | 252               |        | 125,000,000,000                             | 125,000,000,000                           |
| 3. Equity investments in other entities  | 253               |        | 309,296,176,180                             | 309,296,176,180                           |
| 4. Provision for diminution in value of long-term financial                                  |                   |        |   | (02 2-2 :                                 |
| investments  | 254               |        | -   | (28,079,427,638)                          |
| 5. Investment held until due date  | 255               |        | 1,603,091,149,595                           | 1,324,809,709,846                         |
| VI. Other long-term assets   | 260               |        | 3,553,831,074                               | 2,231,040,174                             |
| 1. Long-term prepayments   | 261               |        | 1,123,428,874                               | 1,489,415,725                             |
| 2. Deferred income tax assets  | 262               |        | 2,430,402,200                               | 741,624,449                               |
| TOTAL ASSETS (270=100+200)   | 270               |        | 7,713,348,432,593                           | 6,861,671,130,667                         |

| RESOURCES  | Codes | Notes  | Closing balance   | Opening balance   |
|--|-------|--------|-------------------|-------------------|
| A. LIABILITIES (300=310+330)                           | 300   |        | 4,267,366,894,524 | 3,649,533,025,926 |
| I. Current liabilities                                 | 310   |        | 4,265,892,607,718 | 3,648,480,666,350 |
| 1. Trade accounts payable                              | 311   |        | 725,016,172,921   | 446,338,966,173   |
| 1.1. Payables to insurance contracts                   | 311.1 |        | 719,642,885,969   | 444,926,702,759   |
| 1.2. Other trade accounts payable                      | 311.2 |        | 5,373,286,952     | 1,412,263,414     |
| 2. Advances from customers                             | 312   |        | 356,646,203       | 641,838,862       |
| 3. Taxes and amounts payable to the State budget       | 313   |        | 17,477,121,904    | 30,241,330,801    |
| 4. Payables to employees                               | 314   |        | 30,269,207,307    | 23,553,328,343    |
| 5. Short-term accrued expenses                         | 315   |        | 108,382,588,730   | 1,227,469,537     |
| 6. Other current payables                              | 319   |        | 60,910,080,132    | 35,217,900,275    |
| 7. Unearned commissions                                | 319.1 |        | 147,555,514,424   | 112,203,575,689   |
| 8. Short-term provisions                               | 321   |        | 25,410,877,397    | 32,662,726,852    |
| 9. Bonus and welfare funds                             | 322   |        | 33,670,351,263    | 28,436,745,506    |
| 10. Underwriting reserves                              | 329   | III.8a | 3,116,844,047,437 | 2,937,956,784,312 |
| 10.1. Premium reserve                                  | 329.1 |        | 1,293,136,059,212 | 1,148,013,393,804 |
| 10.2. Claim reserve                                    | 329.2 |        | 1,612,677,750,394 | 1,592,468,265,070 |
| 10.3. Catastrophe reserve                              | 329.3 |        | 211,030,237,831   | 197,475,125,438   |
| II. Long-term liabilities                              | 330   |        | 1,474,286,806     | 1,052,359,576     |
| 1. Other long-term liabilities                         | 337   |        | 1,474,286,806     | 1,052,359,576     |
| B.EQUITY (400=400)                                     | 400   | III.10 | 3,445,981,538,069 | 3,212,138,104,741 |
| I. Owners' equity                                      | 410   |        | 3,445,981,538,069 | 3,212,138,104,741 |
| Owners' contributed capital                            | 411   |        | 1,658,106,170,000 | 1,507,371,300,000 |
| Ordinary shares carrying voting rights                 | 411b  |        | 1,658,106,170,000 | 1,507,371,300,000 |
| 2. Share premium                                       | 412   |        | 369,756,607,309   | 369,756,607,309   |
| 3. Investment and development fund                     | 418   |        | 205,815,380,525   | 205,815,380,525   |
| 4. Compulsory reserve fund                             | 419   |        | 165,810,617,000   | 150,737,130,000   |
| 5. Retained earnings                                   | 421   |        | 1,046,492,763,235 | 978,457,686,907   |
| - Retained earnings accumulated to the previous period | 421a  |        | 676,985,686,907   | 637,366,961,090   |
| - Retained earnings of this period                     | 421b  |        | 369,507,076,328   | 341,090,725,817   |
| TOTAL RESOURCES (440=300+400)                          | 440   |        | 7,713,348,432,593 | 6,861,671,130,667 |

Ha Noi, 26 January 2024

PREPARER CHIEF ACCOUNTING OFFICER CHIEF EXECUTIVE OFFICER

Nguyen Thanh Cong Nguyen Thanh Cong Mai Xuan Dzung

### VIETNAM NATIONAL REINSURANCE CORPORATION

Address: 141 Le Duan, Hoan Kiem, Ha Noi

PREPARER

Tel: 024 39422354

### BH - SEPARATE INCOME STATEMENT

#### Quarter 4/2023

From 01/01/2023 to 31/12/2023

unit: VND

| ·   |       |                   |                  |                               | unit: VND         |  |
|---|-------|-------------------|------------------|-------------------------------|-------------------|--|
| Items   | Codes | Quar              | ter 4            | From 01/01/2023 to 31/12/2023 |                   |  |
|   |       | Current year      | Prior year       | Current year                  | Prior year        |  |
| 1. Premium revenue (01=01.1+01.2-01.3)  | 01    | 495,020,744,041   | 519,693,398,234  | 2,532,299,552,563             | 2,316,377,064,685 |  |
| - Gross written premium   | 01.2  | 387,657,806,814   | 480,389,401,150  | 2,677,422,217,971             | 2,368,870,128,678 |  |
| - Increase (decrease) in inward unearned premium reserve                                | 01.3  | (107,362,937,227) | (39,303,997,084) | 145,122,665,408               | 52,493,063,993    |  |
| 2. Retroceded premium (02=02.1-02.2)  | 02    | 255,043,260,700   | 223,458,532,980  | 1,197,763,434,817             | 1,035,745,910,966 |  |
| - Gross retroceded premium  | 02.1  | 236,362,658,576   | 204,508,703,016  | 1,298,855,284,656             | 1,094,025,626,781 |  |
| - Increase (decrease) in outward unearned premium reserve                               | 02.2  | (18,680,602,124)  | (18,949,829,964) | 101,091,849,839               | 58,279,715,815    |  |
| 3. Net premium income (03=01-02)  | 03    | 239,977,483,341   | 296,234,865,254  | 1,334,536,117,746             | 1,280,631,153,719 |  |
| 4. Commission income from outward reinsurance and other insurance income (04=04.1+04.2) | 04    | 57,240,866,079    | 48,317,551,333   | 295,516,868,296               | 233,677,204,142   |  |
| - Commission from reinsurance outward   | 04.1  | 55,177,700,363    | 46,673,282,136   | 263,949,619,993               | 214,834,397,860   |  |
| - Other receipts from insurance business  | 04.2  | 2,063,165,716     | 1,644,269,197    | 31,567,248,303                | 18,842,806,282    |  |
| 5. Net income from insurance business (10=03+04)  | 10    | 297,218,349,420   | 344,552,416,587  | 1,630,052,986,042             | 1,514,308,357,861 |  |
| 6. Payment for inward reinsurance claims (11=11.1-11.2)                                 | 11    | 248,693,047,921   | 238,732,502,141  | 1,025,531,240,115             | 976,933,211,110   |  |
| - Total claims paid   | 11.1  | 248,693,047,921   | 238,732,502,141  | 1,025,531,240,115             | 976,933,211,110   |  |
| 7. Recoverables from outward reinsurance  | 12    | 164,227,294,622   | 165,971,483,525  | 562,583,052,592               | 616,506,062,624   |  |
|   |       |                   |                  |                               |                   |  |
| 8. Increase (decrease) in inward claim reserve  | 13    | (6,008,190,178)   | (45,198,353,418) | 6,564,557,835                 | (169,200,647,067) |  |
| 9. Increase (decrease) in outward claim reserve   | 14    | (45,977,581,970)  | (52,712,150,559) | (46,565,523,767)              | (153,448,695,516) |  |
| 10. Total claims incurred (15=11-12+13-14)  | 15    | 124,435,145,091   | 80,274,815,757   | 516,078,269,125               | 344,675,196,935   |  |
| 11. Increase (decrease) in catastrophe reserve  | 16    | 1,264,706,407     | 2,756,849,266    | 13,555,112,393                | 12,710,852,649    |  |
| 12. Other expenses for insurance business (17=17.1+17.2)                                | 17    | 167,686,113,379   | 221,629,439,178  | 960,178,439,130               | 919,690,205,410   |  |
| - Commission  | 17.1  | 155,709,303,158   | 219,146,555,217  | 821,560,935,278               | 892,989,696,846   |  |
| - Other expenses for insurance business   | 17.2  | 11,976,810,221    | 2,482,883,961    | 138,617,503,852               | 26,700,508,564    |  |
| 13. Total costs for insurance business (18=15+16+17)                                    | 18    | 293,385,964,877   | 304,661,104,201  | 1,489,811,820,648             | 1,277,076,254,994 |  |
| 14. Gross profit from insurance business (19=10-18)                                     | 19    | 3,832,384,543     | 39,891,312,386   | 140,241,165,394               | 237,232,102,867   |  |
| 15. Income from investment properties   | 20    | 1,672,838,988     | 1,685,913,509    | 6,497,347,116                 | 6,183,638,229     |  |
| 16. Cost of investment properties   | 21    | 676,302,308       | 844,555,337      | 2,146,236,115                 | 2,280,953,244     |  |
| 17. Profit from investment properties (22=20-21)  | 22    | 996,536,680       | 841,358,172      | 4,351,111,001                 | 3,902,684,985     |  |
| 18. Revenue from financial activities   | 23    | 98,808,172,165    | 204,676,560,370  | 484,490,382,234               | 411,740,714,725   |  |
| 19. Expenses for financial activities   | 24    | 10,361,282,016    | 65,665,203,857   | 26,228,947,167                | 103,262,975,048   |  |
| 20. Gross profit from financial activities (25=23-24)                                   | 25    | 88,446,890,149    | 139,011,356,513  | 458,261,435,067               | 308,477,739,677   |  |
| 21. Management expenses   | 26    | 34,154,502,557    | 35,179,679,470   | 129,073,258,948               | 110,501,066,179   |  |
| 22. Net profit from insurance business (30=19+22+25-26)                                 | 30    | 59,121,308,815    | 144,564,347,601  | 473,780,452,514               | 439,111,461,350   |  |
| 23. Income from other activities  | 31    | 209,927,445       | 211,094,420      | 762,181,583                   | 985,724,488       |  |
| 24. Expenses for other activities   | 32    | 222,592,653       | 208,812,429      | 820,650,129                   | 725,937,423       |  |
| 25. Profit from other activities (40=31-32)   | 40    | (12,665,208)      | 2,281,991        | (58,468,546)                  | 259,787,065       |  |
| 26. Net accounting profit (50=30+40+41+42)  | 50    | 59,108,643,607    | 144,566,629,592  | 473,721,983,968               | 439,371,248,415   |  |
| 27. Corporate income tax ("CIT") - current  | 51    | 13,664,371,472    | 27,589,543,342   | 78,129,252,657                | 84,333,563,188    |  |
| 28. CIT - deferred  | 52    | (1,621,108,753)   | 71,362,994       | (1,688,777,751)               | 209,328,546       |  |
| 29. Net profit after tax (60=50-51-52)  | 60    | 47,065,380,888    | 116,905,723,256  | 397,281,509,062               | 354,828,356,681   |  |

Ha Noi, 26 January 2024
CHIEF ACCOUNTING OFFICER CHIEF EXECUTIVE OFFICER

Nguyen Thanh Cong Nguyen Thanh Cong Mai Xuan Dzung

# VIETNAM NATIONAL REINSURANCE CORPORATION

Address: 141 Le Duan, Hoan Kiem, Ha Noi

Tel: 0439422354

# SEPARATE CASH FLOW STATEMENT

## (Direct method) From 01/01/2023 to 31/12/2023

| T4   |       | From 01/01/2023 to 31/12/2023 |                     |  |
|--|-------|-------------------------------|---------------------|--|
| Items  | Codes | Quarter 4/2023                | Quarter 4/2022      |  |
| I. Cash flows from operating activities                        |       |                               |                     |  |
|  |       |                               |                     |  |
| 1. Proceeds from inward and outward reinsurance activities     | 01    | 1,059,810,734,718             | 968,004,203,788     |  |
| 2. Payments for inward and outward reinsurance activities      |       |                               |                     |  |
|  | 02    | (556,892,474,415)             | (770,423,212,950)   |  |
| 3. Payments to employees                                       | 03    | (58,944,808,436)              | (62,368,668,025)    |  |
| 4. Payments for corporate income tax                           | 05    | (92,054,424,527)              | (73,516,269,944)    |  |
| 5. Receipts from other activities                              | 06    | 4,154,265,871                 | 5,642,719,293       |  |
| 6. Payments for other activities                               | 07    | (40,268,167,049)              | (36,683,684,062)    |  |
| Net cash inflows/(outflows) from operating activities          | 20    | 315,805,126,162               | 30,655,088,100      |  |
| II. Cash flows from investing activities                       |       |                               |                     |  |
| 1. Purchases of fixed assets and other long-term assets        | 21    | (7,837,096,412)               | (5,498,472,350)     |  |
| 2. Purchases of debt instruments of other entities             | 23    | (1,987,700,000,000)           | (1,878,648,482,791) |  |
|  |       |                               |                     |  |
| 3. Proceeds from sales of debt instruments of other entities   | 24    | 1,494,870,215,681             | 1,673,848,314,110   |  |
| 4. Proceeds from divestment in other entities                  | 25    | -                             | 28,405,742,794      |  |
| 5. Interest earned, dividends and profits received             | 27    | 338,982,494,963               | 384,340,662,624     |  |
| Net cash inflows from investing activities                     | 30    | (161,684,385,768)             | 202,447,764,387     |  |
| III. Cash flows from financing activities                      |       |                               |                     |  |
| 1. Dividends paid, profit distributed to owners                | 36    | (150,737,130,000)             | (195,958,269,000)   |  |
| Net cash flows from financing activities                       | 40    | (150,737,130,000)             | (195,958,269,000)   |  |
| Net (decrease) in cash $(50 = 20+30+40)$                       | 50    | 3,383,610,394                 | 37,144,583,487      |  |
|  |       |                               |                     |  |
| 1. Cash and cash equivalents at the beginning of the period    | 60    | 62,060,369,355                | 23,404,895,430      |  |
| 2. Effects of foreign exchange differences                     | 61    | 878,370,003                   | 1,510,890,438       |  |
| Cash and cash equivalents at the end of period (70 = 50+60+61) | 70    | 66,322,349,752                | 62,060,369,355      |  |

Hanoi, 26 January 2024

PREPARER CHIEF ACCOUNTING OFFICER CHIEF EXECUTIVE OFFICER

Nguyen Nang Khoan Nguyen Thanh Cong Mai Xuan Dzung